

THE NEWSPAPER OF MOBIAK

ISSUE 31 / July 2025



MOBIAK's financial stability in uncertain times

For MOBIAK, financial stability takes on special importance in an era characterized by extreme fluctuations, market uncertainty, and constant external pressures.

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MOBIAK's investment in high-tech products



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Understanding a company's profitability is not simply a financial exercise, but the core of its sustainability and future growth.

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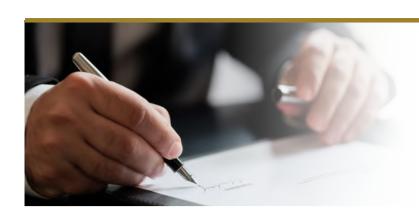




Distribution:

MOBIAK press Journal is available at the following locations:

- At MOBIAK Central Branches of the Prefecture of Chania
- At the Sales Departments of the Group
- Through our external sales representatives
- At the Distribution Centers in Greece



EDITORIAL

BY **MANOLIS SVOURAKIS** Chairman & Managing Director of MOBIAK

NEXT GENERATION

Dear friends and partners,

I'd like to share with you a feeling of joy and nostalgia.

Next generation of the Svourakis family is about to actively join MOBIAK. Two of my three children, Manolis and Irini, complete their studies (and military obligations for Manolis) and are ready for action.

This moment takes me back more than 30 years, to when I was the "next generation," just beginning my journey in the company. Today, I find myself in the same position my father once held. And now, I truly understand how he must have felt: a mix of emotion, pride, and the anticipation of what the future would bring. Through these few lines, I simply want to share with you the strong emotions that this situation brings.

I hope you enjoy reading the latest news from MOBIAK!

With respect









SALES EXCELLENCE AWARDS MOBIAK S.A. IS AWARDED for the 4th consecutive year

BY **ELENI CHRISTODOULAKI**

Information Technology & Telecommunications MSc Marketing - Graphics Department

The honorary distinction of a company by the Sales Excellence Awards adds prestige and confirms its ongoing commitment to excellence.

At first glance, a business that is honored with an award and national recognition appears to enhance its value and prestige. However, behind every brand name, behind every business result and number, there are people. People who, every day, put in effort, dedication, and passion, making a meaningful contribution to the company's success.

Through this award, congratulations are extended, and the collective effort of all the company's people is acknowledged. From the sales departments in Greece and abroad, to production, technical support, administration, customer service, marketing, the supply chain, and of course, all the departments dealing with firefighting and medical equipment every team of employees, and even each individual, plays a vital role in achieving the goals and the overall success that this distinction signifies.

Although they come from different fields and areas of expertise, they are united by a common purpose. The effort is collective, the struggle daily and shared.

And so, the satisfaction of success and the joy of recognition





belong equally to everyone.

MOBIAK and its people, following a steady and shared path, proved once again this year that the company's leading position in the Greek market is fully justified.

At the same time, it continues to steadily strengthen its dynamic presence in the international market in the field of firefighting and medical equipment.

Three Major Distinctions for MOBIAK

This recognition was confirmed through the receipt of three significant awards at the Sales Excellence Awards:

- Gold Award in the category Export Growth Expansion into International Markets,
- Gold Award in the category Dynamic Growth in B2B Sales with a Steady Commitment to Sustainability,
- Bronze Award in the category Continuous Growth of B2B Sales in the Trade and Industry Sectors.

These distinctions are not only an honorary recognition but also tangible proof of the continuous development, outward-looking strategy, and collective effort that define MOBIAK.

The awards were received by Mr. Emmanouil Svourakis, President, Founder & CEO of MOBIAK S.A., in the presence of the public and, of course, his family, who always stand by his side.

FPAA FIRE AUSTRALIA 2025

MOBIAK'S Participation in the INTERNATIONAL EXHIBITION in AUSTRALIA

BY APOSTOLOS DIAMANTOPOULOS

Economics MSc. Firefighting Equipment Exports Department

For the first time in its history, MOBIAK participated with its own booth at the international FPAA FIRE exhibition in Australia.



Over the past two years, MOBIAK has made significant investments to obtain local AS/NZS certifications, and through its participation in the FPAA FIRE AUSTRALIA 2025 exhibition, the company **not only succeeded in introducing its brand to the Oceania region but also forged strategic partnerships.**

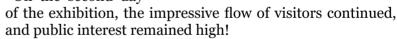
The first day at the leading fire protection exhibition, Fire Australia 2025, began with remarkable energy and an impressive turnout!

The opening day of Australia's top fire protection exhibition, FPAA FIRE in Sydney, kicked off with strong momentum and a large number of visitors to our booth.

Our booth attracted a wide range of attendees, including industry professionals, representatives from government agencies, certification and inspection bodies, and specialists in fire safety and fire protection.

We presented a broad portfolio of products, with a focus on fire protection systems and portable fire extinguishers, generating strong interest in our innovative solutions.

On the second day



A highlight of our efforts was **MOBIAK being awarded** for "Best Booth" in terms of design, functionality, and overall presentation at Fire Australia 2025 in Sydney!

We continue our efforts toward expanding into new markets with the same unwavering passion and commitment.

MOBIAK moves forward with unstoppable passion...





MOBIAK press

The EUR/USD Exchange Rate Fluctuation (2024– 2025) and Its Impact on MOBIAK

BY GEORGIA ARNANTONAKI

Applied Economics MSc Accounting Department

The exchange rate between the Euro (EUR) and the US dollar (USD) is one of the most closely monitored financial indicators globally, as movements at this rate can significantly affect business strategies and economic decisions.

The years 2024 and 2025 are of particular interest for observing this fluctuation due to the disruptions caused by global economic uncertainty and continuous changes in monetary policies.

The year 2024 began with the euro trading around 1.08 USD, with relatively minor fluctuations during the first quarter. The stability of the euro against the dollar provided an opportunity for planned business strategies, as the risks stemming from exposure to currency fluctuations were limited

However, from the second half of 2024, the situation changed. The European Central Bank (ECB) implemented changes to its monetary policy, influencing the exchange rate with the United States. The dollar strengthened due to aggressive interest rate hikes by the US Federal Reserve (Fed). The exchange rate dropped below 1.06 USD, while uncertainty surrounding trade relations and geopolitical developments had a negative impact on markets.

The beginning of 2025 did not bring the expected stabilization

in the EUR/USD exchange rate, as the market faced new pressures and the rate dropped even further. On January 10, 2025, the euro was valued at just 1.0257 USD — the lowest level in recent years. Although this indicates a strong dollar, it negatively affects companies that rely on imports or have financing in euros. However, as the year progressed, the exchange rate began to rise, strengthening the euro against the dollar and reversing the trends observed in the early days of the year. According to data recorded by Exchange-Rates.org (European Central Bank), the highest rate in 2025 was recorded on April 22, reaching 1.1476 USD. The average rate for 2025 was 1.0488 USD, marking a 5.4% increase compared to the previous year.

Exchange rate fluctuations significantly affect business strategies, especially for companies like MOBIAK that operate internationally and engage in both exports and imports. During periods of euro weakening, companies importing



goods or raw materials face rising costs, which can lead to product price increases or reduced profit margins. Conversely, exporting companies trading with countries that use the US dollar may benefit from a stronger dollar, as their products become more affordable for customers in those countries. The opposite, of course, is true when the euro strengthens against the dollar. This can present a strategic opportunity to boost exports but requires close market monitoring and foresight regarding future trends.

MOBIAK, due to its high volume of exports and raw material imports from dollar-using countries, is a company that must stand placing great importance on the financial and commercial decisions it makes in response to the unpredictable factor of exchange rates, as the impact can be either positive or negative. There are times when ideal predictions are not possible, but it remains a critical factor influencing the company's next steps.

There are suitable tools, which are used by MOBIAK, to mit-



igate potential risks arising from exchange rate fluctuations. One of these tools is hedging strategies, which are applied to protect the company from extreme volatility and ensure cost stability. Additionally, it is essential to closely monitor the decisions of the ECB (European Central Bank) and the Fed (Federal Reserve), as this can help guide timely business decisions and strategies, addressing the uncertainties of the global market.

Owners and Financial Department of MOBIAK, beyond the internal accounting team, also includes financial advisors and partners—remain in constant communication regarding forecasts for the two currencies and the discussion of the next steps to be taken considering the new economic conditions. These discussions aim to identify periods of "opportunity" or "risk," to ensure the optimal strategic decisions for MOBIAK.

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MOBIAK CARE TOGETHER IN THE PROGRESS OF HEALTH

THE IRENE KOLOVOU
Environmental Engineer
Department of Medical

Equipment Exports

MOBIAK, with safety and quality as its constant pillars, continues to grow dynamically in the field of medical technology equipment.

Through MOBIAK CARE, the company consistently invests in upgrading its product range, aiming to support healthcare professionals and improve patients' quality of life.

The year 2025 marked a period of strategic development, with significant expansion in the field of diagnostic solutions. This new approach focuses on meeting the needs of cardiology, pulmonology, and general medicine through the use of technologically advanced tools that can be utilized by both healthcare professionals and patients.

At the level of daily preventive monitoring, MOBIAK CARE emphasizes portable and user-friendly solutions that allow the patient to obtain measurements of key vital parameters at home. The ability to monitor indicators such as heart rate and blood oxygen levels highlights the importance of prevention and expands access to healthcare for the general public.

At the same time, particular emphasis is placed on monitoring breathing and oxygen saturation during sleep. These technologies can be used both in home and clinical settings, providing critical data for identifying disorders such as sleep apnea.

For cardiac evaluation, MOBIAK offers a heart activity recording system with 24-hour continuous monitoring capability. The device provides a comprehensive view of heart function from multiple recording points, offering valuable information to physicians for diagnosis and decision-making.

Additionally, MOBIAK CARE provides advanced diagnostic tools capable of instantly recording and analyzing electrical signals from the heart, with automated processes for measurement, diagnosis, and data storage, further enhancing the reliability of medical assessments. With a focus on user-friendliness and technological excellence, these solutions contribute to the efficient operation of private practices, clinics, and hospitals.

Driven by expertise, years of experience, and a commitment to continuous improvement, MOBIAK continues to actively support the medical community. It offers products and solutions that ensure the best possible patient care and enhance diagnostic effectiveness, always with a focus on quality and value.



MOBIAK Press

Seminar in Cyprus

on the topic of Fire Fighting Products and Innovative Fire Fighting Solutions

BY APOSTOLOS DIAMANTOPOLILOS

Economics MSc. Firefighting Equipment Exports Department

The purpose of the training seminar in Cyprus was to provide information on European standards and compliance directives, the presentation of new innovative products, fire fighting systems and fire fighting pumps.

The seminar was held with absolute success in close cooperation with our long-standing exclusive representative in Cyprus.

At the seminar were invited and attended by crew from the







Cyprus Fire Service, crew from the Cyprus Civil Protection, mechanical engineers, designers, technical companies and our partners.

With this interactive seminar we exchanged opinions and received warm congratulations for our company's passion in creating innovative solutions, given that new technologies bring new risks and create the need to properly combat them.

Stability and Resilience Amid Global Turbulence

BY **STELIOS APOSTOLAKIS**Mechanical Engineer

Imports Department of Firefighting Equipment

In an era where global markets are constantly tested by unpredictable forces, only a handful of companies manage to remain unshaken and consistent in their service to customers. MOBIAK stands as a clear example of resilience, adaptability, and strategic crisis management, demonstrating in practice its deep commitment to quality and reliability.

In recent years, international trade has faced unprecedented disruptions: from the Suez Canal crisis that paralyzed global shipping, to soaring prices of raw materials and transportation, the trade isolationism during the Trump era, and, of course, the war in Ukraine. At the same time, the pandemic and its cascading effects created an environment of uncertainty that impacted nearly every business sector.

MOBIAK, however, did not simply choose to manage these challenges. It faced them with strategic planning, internal reorganization, and above all respect for the customer. MO-BIAK rose to the occasion, meeting the demands of the times and demonstrating remarkable adaptability. Through swift response to developments, alternative sourcing, and intelligent inventory management, the company ensured the uninterrupted flow of its products.

What is even more noteworthy is that all this was achieved without shifting the burden onto the end customer. Delivery delays were kept to a minimum, and price increases were absorbed wherever possible. MOBIAK didn't just maintain its reliability it strengthened it.

This level of performance was not a matter of luck. It reflects a deeply embedded corporate culture and a leadership team with vision and determination—placing the customer at the very center. It is proof that even during times of crisis, consistency, organization, and strategic collaboration can provide a true competitive edge.

MOBIAK continues to invest in its people, its technology, and its international partnerships, preparing the ground for a strong and sustainable future. Not only as one of the leading companies in its field but also as a model of modern entrepreneurship that refuses to bend in the face of adversity.





The Development Aspects of MOBIAK

BY **FILIPPOS SOTIRIOU**Logistics
Imports Department of
Firefighting Equipment

MOBIAK, with a consistent presence in the field of fire safety and medical equipment, has demonstrated dynamic growth in recent years by focusing on the adoption of new supply chain systems and enhancing product quality. These strategies help promote efficiency, safety, and business sustainability.

The adoption of modern supply chain systems is becoming critical for companies like **MOBIAK**.

The key aspects of this development include:

- **Process Digitization**: MOBIAK has introduced digital systems for inventory management, enabling real-time tracking of products. This digitization provides accurate information on stock levels, reducing the likelihood of shortages.
- Automation: Through the use of automated storage and

distribution processes, MOBIAK has modernized its operations. Automation reduces errors and ensures faster and more efficient customer service.

Product quality is also a crucial factor for MOBIAK's success.

The company has implemented new safeguards for product quality, which include:

- **Quality Control Procedures**: MOBIAK applies strict quality control procedures during the receipt and storage of products. These processes ensure that only products meeting the required standards are shipped to customers.
- **Order Tracking Procedures**: MOBIAK has implemented a digital system that informs staff of the current status of each customer's order and who is handling it.
- **Strict Quality Checks**: These checks help maintain a high level of customer service and sustain the relationship of trust that has been built over the years.

As **MOBIAK** continues to invest in innovative solutions, it is well-positioned to secure its status as a leader in the fire safety sector, offering products and services that meet the evolving needs of its partners.

UL Listing of FK-5-1-12 Total Flooding Fire suppression System, THESEUS®



BY MICHALIS KAPETANAKIS

Electrical Engineer & Computer Engineer Fire Fighting Equipment Exports Department

MOBIAK, in the process of further upgrading its range & certifying thr Clean agent Total Flooding Fire Suppression Systems, announces – presents the UL Listing of the FK-5-1-12, THESEUS® Extinguishing System. During April 2025, the Inspections of UL Certification Body for the Filling Station of the system at the facilities in Chania, were successfully completed.

The design of the system fully complies with the international standards NFPA 2001 (2018) and ISO 14520-1 and 14520-5 & is supported by a certified Hydraulic Calculation Software, which ensures the correct simulation and calculation of the flow of the extinguishing agent.

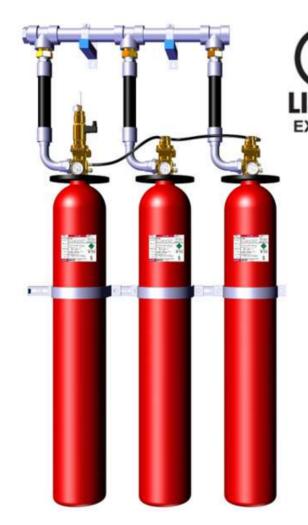
FK-5-1-12 is a fire extinguishing agent used for the total or local extinguishing and protection of facilities and assets, in case of fire.

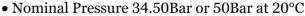
It is one of the dominant substitutes for Halon 1301, in permanent fire extinguishing systems. It has been chosen by the market due to a number of important advantages:

- **Safe for the environment,** with zero impact on the ozone layer and the greenhouse effect
- **Not subject to restrictions** by the F-Gas regulations of the E.U.
- Low required amount of extinguishing agent compared to other extinguishing agents
- Excellent price / performance ratio
- Robust construction, relatively low maintenance costs
- Rapid discharge fire extinguishing
- Safe for use in areas with human presence
- Does not leave residues after discharge, not corrosive, nor electrically conductive
- **Simple design.** Hydraulic calculations are available upon request using special certified software
- Multi-zone protection systems can be implemented
- Small Storage demands due to system size
- Globally recognized and certified extinguishing agent

Available Cylinder Sizes:

• 30, 50, 80, 120, 140, 180 Liters





• Single or array cylinder systems

UL Certification: Underwriters Laboratories (UL), one of the most recognized and respected independent certification organizations in the world, focuses on the safety of products and systems. The UL Listing designation means that the product or system has passed rigorous testing and has been certified to meet all relevant safety and functionality standards. This certification concerns compliance with specifications related to safety, lifespan and effectiveness of the product and many other important parameters. It is an Indication of Quality, Reliability and Safety linked to Strict Regulations and International Standards. Obtaining this Certification is a significant Achievement for our Company and strengthens the Trust of our Customers in the solutions we provide. The specially trained scientific and technical staff of MOBIAK is at your disposal for any further clarification, whether technical or commercial!

CARBON DIOXIDE IN BREWING "A Key

Quality **Factor**

BY **GIAPINTZAKI AFRODITI** Chemist Msc Department of MOBIAKGAS

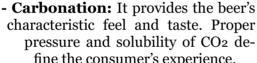
MOBIAK press

Beer is a product that blends tradition, art, and science. Behind every frothy glass lies a complex production process in which carbon dioxide (CO₂) plays a starring role.

While most consumers associate it with the bubbles that give beer its refreshing texture, for industry professionals, CO₂ is much more: it's a key factor in the product's quality, taste, and stability.

During fermentation, yeast converts the sugars in the wort into alcohol and CO₂. Although part of this gas is produced naturally, most breweries supplement with high-purity foodgrade CO₂ to meet the demands of the remaining production stages.

CO₂ is used at critical points in the following processes:





Carbon Dioxide Filling Unit

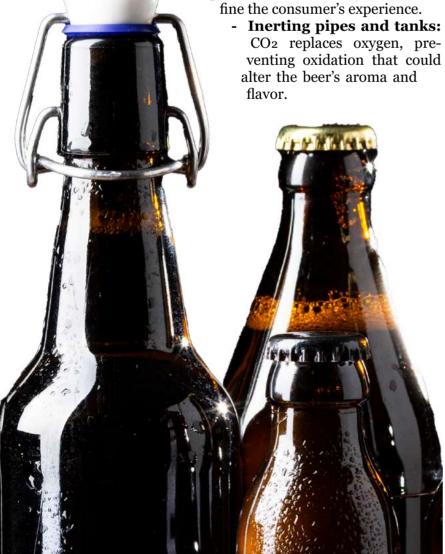
- Bottling: CO₂ creates a neutral environment within bottles or cans, preserving freshness and quality for longer.
- Transfers between vessels: CO2 is used to transfer beer between tanks while avoiding contact with air.

The quality of the CO₂ used is of utmost importance. In the beverage industry, food-grade CO2 must be extremely pure and free of contaminants. The cylinders must meet strict safety standards and undergo regular inspections. Pressure and temperature play a crucial role in CO2 solubility in beer. Each beer type requires a different carbonation level, which greatly affects mouthfeel and overall consumer experience. For example, lager beers usually have a higher CO2 level compared to ales, offering a more refreshing and fizzy sen-

The contribution of carbon dioxide to brewing is both essential and invaluable. CO2 is not just a gas added to beer, but a crucial element in its production, preservation, and overall quality.

MOBIAK SA, specializing in the supply of CO₂ cylinders for breweries, we understand how critical stable, reliable, and high-quality CO2 supply is for seamless operations and premium product results. Our goal is to be a trusted partner for every brewing professional, promptly meeting the needs of businesses—small and large alike.

An investment in CO₂ quality is an investment in the beer itself. And we are here to support that, with expertise, consistency, and professionalism.



MOBIAK AMONG THE 500 MOST PROFITABLE GREEK COMPANIES

420 ΦΑΡΑΝ ΑΒΕΕ

421 ΜΑΡΙΝΑ ΖΈΑΣ Α.Ε

422 ΖΈΚΟΝΟ Α.Ε.

423 ΑΤΉΕΝS ΜΕΤΚΟΡΟΔΙΤΑΝ ΕΧΡΟ Α.Ε.

424 RELKON HELLAS Α.Ε.

425 ΜΟΒΙΑΚ Α.Ε.

426 ΕΛΒΑΚ Α.Ε. ΕΛΛΗΝΙΚΉ ΒΙΟΜ. ΚΟΝΣΕΡΒΟΠΟΙΙΑΣ

427 ΕΝΕΡΓΕΙΑΚΉ ΣΕΡΒΟΥΝΙΟΎ Α.Ε.

428 ΟΙΚΟΕΝΕΡΓΕΙΑ Α.Ε.

429 ΒΙΑΝ ΜΟΝΟΠΡΟΣΩΠΗ Α.Ε.

430 ΓΚΑΚ ΝΑΥΤΙΛΙΑΚΉ Α.Ε.

BY MANOS PERIVOLAS

Finance & Accounting Head of Accounting Department

BY MARIA LEKKA International Accounting, Auditing & FM MSc Accounting Department

Understanding a company's profitability is not merely a financial exercise, but the core of its sustainability and future growth. Profitability analysis allows businesses to assess their financial health and devise strategies to enhance their financial performance.

By examining the profitability of various products, services, or business segments, companies can identify their strengths and weaknesses and make targeted decisions to maximize their profits.

Beyond simply measuring revenues and expenses, profitability analysis reveals a rich set of information:

- **Performance Evaluation:** It offers a clear picture of the company's effectiveness over a specific period. This allows for comparisons with past performance, industry averages, and competitors, highlighting trends and the company's relative position in the market.
- Optimal Resource Allocation: By identifying the most and least profitable products, services, or segments, businesses can make strategic decisions about allocating their resources – focusing investments and efforts on high-performing areas.
- **Pricing Strategies:** Profitability analysis contributes to determining optimal pricing strategies. Understanding the cost structure and desired profit margins for each offering allows businesses to set prices that are



competitive yet profitable.

- **Cost Control:** Profitability analysis often involves a detailed review of expenses. By identifying areas where costs are high relative to revenue, businesses can implement measures to improve efficiency and reduce expenses, directly increasing profitability.
- Informed Investment Decisions: When considering new investments, expansions, or acquisitions, the profitability analysis of the existing business and potential ventures is crucial for evaluating the financial viability and potential return on investment.
- Securing Financing: Investors and lenders heavily rely on profitability indicators to assess a company's financial health and future prospects before committing capital. Strong profitability demonstrates the company's ability to generate returns and repay its obligations.
- **Strategic Planning:** The information derived from profitability analysis guides the company's overall strategic direction. It helps in setting realistic financial goals, identifying

growth opportunities, and developing strategies to achieve sustainable profitability in the long term.

• **Risk Management:** Monitoring profitability trends allows businesses to proactively identify and address potential risks before they escalate.

In conclusion, profitability analysis transforms raw financial data into actionable insights, empowering businesses to make smarter decisions and operate effectively in the complexities of the market.

According to financial data published in the newspaper "Naftemporiki" in 2025, MOBIAK is included in the list of the 2,000 most profitable Greek companies based on their turnover/profits for 2023. Through the analysis of its profitability and efficiency ratios, we extract all the above information, which is utilized in the best possible way. This is a significant achievement and a reward for all the efforts of the teams that contribute to the improvement of MOBIAK's corporate image.



MOBIAK'S INVESTMENT IN HIGH-TECH PRODUCTS

BY MANOLIS GALANAKIS

Civil Engineer Medical Equipment Sales Department of Greece

MOBIAK, one of the leading companies in the field of technology and innovative solutions, continues to invest in products that make people's lives easier and more comfortable.

With a vision that combines innovation and human well-being, the company has focused on the development of cutting-edge technological products that address a range of everyday needs, improving quality of life and user autonomy.



RoboDrive: Innovation and Convenience in Daily Life

One of the most impressive examples of this investment is the RoboDrive series, which incorporates the latest in technology to offer solutions that simplify and ease daily activities. These products are designed with a focus on functionality and accessibility. RoboDrive, for example, integrates modern technology that enables users to manage their movements with greater ease and comfort, offering capabilities that once seemed out of reach.

Standing Frame with Technology for Everyday Support

Another flagship product from MOBIAK is the standing frame that incorporates advanced technological capabilities. Its design is based on the need to provide support and autonomy for individuals facing mobility challenges. This particular standing frame allows users to remain upright for longer periods of time, improving posture and reducing the need for assistance with daily activities.

This product is not just a technological advancement, but a practical solution that combines functionality with ease of use, offering users a more comfortable and independent life.

Electric Mobility and Mobile App: Innovation in Everyday Movement

One of the most impressive and distinctive features of MO-BIAK's products is the ability to control and monitor movement through a mobile application. The company's electric-powered vehicle is a prime example of this technology, allowing users to easily manage various aspects of the vehicle—such as speed, direction, and battery charging—directly from their smartphone. This functionality brings technology closer to users, making it easily adaptable to their individual needs.

Special Features That Ensure Quality of Life

MOBIAK's products go beyond simply meeting the technical needs of users—they reflect a deeper understanding of the importance of quality of life. With features such as smartphone connectivity, adaptability to individual user needs, and enhanced autonomy, these products represent a meaningful investment in people's everyday lives.

Undoubtedly, through its innovative approach and ongoing investments in new technologies, MOBIAK continues to lead the market to new heights, making life more enjoyable and accessible for more people.





MOBIAK'S Financial Stability in Unstable Times

For MOBIAK, financial stability holds exceptional importance in an era marked by extreme fluctuations, market uncertainty, and ongoing external pressures.

The stability provided by the Accounting Department is a cornerstone for the smooth operation of all departments and forms the basis upon which most strategic development decisions are made.

On the Front Line of Financial Firefighting

We are not just employees buried in "paperwork" and numbers, we are the firefighters of "finance"! When economic uncertainty comes knocking, we open the door with a smile and an Excel sheet. Whether it's sudden cost increases or tax reforms, our department meets every challenge with calmness, organization, and logical thinking.

Composure, Accuracy, Foresight, and Efficiency

Let's break down the four pillars in our title:

Composure in times of instability is built on precise calculations, strict organization, and the ability to anticipate change. From monitoring liquidity and analyzing costs to adapting to new tax reforms, our department operates with stability, consistency, and clarity. This is made possible by the presence of experienced professionals who can swiftly and reliably respond to changes, while mentoring and guid-

BY MARIA VARVANTAKI

B.Sc. in Economics
Accounting Department

ing newer team members along the way.

Accuracy in data analysis is a core strength of the Accounting and Finance Department. It directly supports sound, informed decisions regarding MOBIAK's financial strategy. No decision is made by management without thorough review and validation, minimizing the margin of error. This process is supported by clear project targeting, statistical analysis, and continuous monitoring of the performance of the company's ongoing initiatives.

Foresight is a foundation of financial stability. It allows early recognition of economic trends and proactive adaptation. The management team's extensive experience, built through active and consistent presence, is critical in identifying and preparing for risk. At every step of MOBIAK's expansion — both in Greece and internationally — leadership has been present to organize new ventures, support implementation, guide team members, anticipate threats, and protect the company's development strategy with timely planning.

Efficiency in the operations of our Accounting and Finance Department is achieved through prompt and precise task execution, which ensures timely and reliable information for the company's leadership. We work with structure and timelines, prioritize effectively, and assign responsibilities clearly so that every task is completed accurately and on time. Each unit has designated leaders to provide direction and ensure the success of every initiative.

During times that are transitional or critical, every decision matters. MOBIAK's solid and dependable Accounting and Finance Department remains committed to its mission with composure, precision, foresight, and efficiency providing confidence and stability to help achieve MOBIAK's overall vision.

MOBIAK SUCCESSFUL PARTICIPATION IN INTERSEC EXHIBITION IN DUBAI 2025

BY CHRISTOS STAVRIDIS
Production and Management
Engineer Firefighting Equipment
Exports Department

MOBIAK Press

"The Intersec exhibition is the largest Fire and Security Equipment Exhibition in the Middle East and one of the most important internationally."

With a consistent and stable presence on the global map of international exhibitions, MOBIAK successfully participated for another year in the INTERSEC 2025 exhibition, which was held in Dubai from **January 14 to 16**. The Intersec exhibition, which carries the reputation of the leading event in the field of fire protection, security and civil protection, gathered a large number of exhibitors and visitors from all over the world, demonstrating its dynamic and importance for the industry.

MOBIAK's participation in Intersec was not just another presence, but a strategic move that confirmed once again the company's commitment to the Middle East markets, as well as its continuous effort for development, innovation and leadership in the field of fire safety. With a modern and impressive stand, the MOBIAK team presented a wide range of new products and technological solutions, which fully meet the current and future needs of the market.

Of particular importance was the presentation of new generation fire extinguishers, which reflect MOBIAK's continuous effort for innovation and adaptation to the needs of the modern market. Among them, the Lithium technology fire extinguishers stood out, designed to effectively cover the growing number of applications in electronic devices, industrial facilities and vehicles that operate on lithium-ion batteries — a market that is experiencing rapid growth.

At the same time, the environmentally friendly Fluorine Free fire extinguishers were presented, which do not contain fluoride compounds and meet the strictest ecological







management standards and sustainability regulations at an international level. In addition, emphasis was placed on the presentation of new, advanced automatic fire extinguishing technologies, through systems that fully comply with global quality and safety standards, bearing certifications from internationally recognized bodies. These solutions further enhance the reliability and technical superiority of MOBIAK products, making it a pioneer in the field of fire protection.

During the exhibition, the MOBIAK team had the opportunity to get in touch with existing partners, as well as to meet new professionals in the sector from all over the world. Meetings were held that allowed the exchange of views and the presentation of the company's available products and solutions. The interest of visitors in the services offered and the technological applications was intense, strengthening the company's image in the international arena.

The overall response, the hundreds of visits to the stand and the intense interest in our products and services, make our presence at Intersec this year **extremely successful**.

MOBIAK, confirming its leading position, renews its appointment for the next event in 2026!

CERTIFICATION OF THE DIAS SYSTEM ACCORDING TO EN 17446

BY MANOLI KLAPAKI

Production & Management Engineer, MSc. Firefighting Equipment Exports Department

In a report by the NFPA titled "Structure Fires in Eating and Drinking Establishments", it is shown that U.S. fire departments responded to an average of 7,410 structure fires annually in restaurants and bars over a four-year period.

These incidents resulted in an annual average of three civilian deaths, 110 civilian injuries, and \$165 million in direct property damage. Notably, 61% of these fires originated in the kitchen area (43% from cooking appliances, 9% from electrical equipment, and 5% from heating devices).

It is therefore reasonable to mandate the presence of a fire suppression system in professional kitchen settings. However, this also raises important questions about the system itself: Is it certified? Has the design been properly engineered for the specific kitchen layout and needs? Has it been correctly installed? If so, under which certification, by which body, and according to what criteria or standards?

These questions and many more are addressed through the establishment of EN 17446 certification.

So, what is EN 17446:2021?

EN 17446, published in 2021, is the first harmonized European standard for the testing and certification of automatic fire suppression systems in commercial kitchens. Unlike its predecessor EN 16282-7 which lacked specific testing criteria EN 17446 provides clear and stringent requirements for the system's design, documentation, installation, testing, and maintenance.

It is now recognized in 34 European countries and has become the most robust framework to ensure that fire suppression systems are not only installed correctly, but also thoroughly tested and certified by third-party entities for reliability in real-world conditions. Its mandatory implementation across these countries is likely only a matter of time.

Why EN 17446 certification matters:

Because it raises the bar by requiring:

- Tests defined with specific procedures and criteria based on appliance type (e.g., fryers, griddles, burners).
- Demanding test conditions, including



fire burning for up to 2 minutes before system activation.

- Flame extinguishment within 10 seconds.
- No re-ignition for up to 20 minutes after suppression.
- Testing of the entire system layout, including hoods, piping, and ductwork.
- Supervision of tests by an independent certification body, which must itself be an accredited laboratory.

This is especially important because many systems were previously tested only for specific appliances (such as fryers), leaving gaps in protection for example, in ductwork or other equipment. EN 17446 ensures a complete and realistic performance evaluation under extreme conditions.

Alignment with the Standard

MOBIAK has invested in internal test facilities, which have been upgraded to meet EN 17446 protocols. This enables a large number of tests on specially configured appliances and setups under realistic conditions creating a foundation

for product development and innovation.

Additionally, voluntary leakage tests were carried out at a UL-accredited laboratory (FILE EX28657), exceeding EN requirements and validating material integrity and system pressure retention according to ANSI/CAN/UL/ULC 1254.

A new fire suppression control panel certified under EN54 and EN12094-1 was introduced.

We also implemented the MBK GEM FF fluorine-free foam agent a biodegradable and environmentally friendly solution that delivers outstanding performance against grease and oil fires, once again exceeding the standard's requirements.

More than just standard compliance

As awareness and adoption of EN 17446 grow, the industry is moving toward safer, more reliable standards. For MOBIAK, this certification is not merely a technical milestone, it is a reflection of our commitment to innovation, environmental responsibility, and the protection of life and property. It

is a step toward a safer future.

We encourage all stakeholders to:

- Choose systems certified according to EN standards and request proof of EN 17446 certification.
- Verify that testing has been conducted by an accredited laboratory.
- Select certified installers and service partners.

When lives and property are at stake, trust only a system that has been tested under the most demanding conditions.

MOBIAK press

NEW INVESTMENT by Our Company in a Logistics Center in Thessaloniki Strengthening the Supply Chain



MOBIAK is making a significant strategic investment by establishing a new Logistics Center in Thessaloniki, substantially strengthening the infrastructure and efficiency of its supply chain in Northern Greece and the Balkans.

Driven by the need for faster and more effective product distribution, as well as supporting growing demand, the new distribution center has been designed to operate with the highest standards of technology, safety, and sustainability.

The Significance of the Supply Chain

The supply chain encompasses all the processes starting from the procurement of raw materials to the delivery of the

BY **DIMITRIS ANTONIOU**

Logistics Manager, Distribution Center of Central and Northern Greece

final product to the customer. It is the "backbone" of every modern business, ensuring the smooth and efficient flow of products, information, and services.

A strong supply chain offers:

- Cost minimization through more efficient inventory and transportation management
- Faster response times to customer needs
- Resilience against external crises or disruptions
- A competitive advantage in the market

Benefits of Investing in the Expansion of the Distribution Center in Thessaloniki

The new logistics facility offers multiple benefits for MOBIAK:

- **Strategic Location**: Thessaloniki is a key hub connecting Greece with the Balkans, Central, and Eastern Europe.
- Improved Delivery Time: Customers in Northern Greece and neighboring countries will be served more quickly and efficiently.
- **Distribution Network Expansion**: The new unit increases the company's geographical reach, strengthening its presence in new markets.
- **Technology and Innovation**: Equipped with modern WMS (Warehouse Management System), automated storage, and tracking systems.
- Environmental Responsibility: Integration of photovoltaics, recyclable materials, and green operating practices.
- **New Job Opportunities**: The operation of the new center creates employment opportunities in the region.

Investment Focus

The Investment's Strategic Alignment

The investment in the Thessaloniki Logistics Center is a key part of our long-term strategy, aiming to:

- Enhance Competitiveness: By optimizing our logistics capabilities, we'll be able to respond more quickly and efficiently to market demands.
- **Support Business Growth:** This expansion will provide the necessary infrastructure to handle increased volume and reach new markets, facilitating overall business development.
- Establish the Company as a Reliable Value Chain Partner: With improved delivery times, advanced technology, and a broader reach, we'll strengthen our position as a dependable and efficient partner within the value chain.

This investment isn't just a new facility. It's a commitment to the future, to innovation, service, and sustainable growth. Driven by our customer-centric philosophy, we continue to invest in solutions that offer value and ensure MOBIAK's long-term success.

NEW MOBIAK SOFT ORTHOPEDIC PRODUCTS: COMPREHENSIVE CARE

FOR THE ENTIRE BODY

BY CHRISTOS VOURVACHAKIS

Natural Resources and Environmental Engineer Head of Quality Assurance Department of Medical Equipment

MOBIAK's new range of soft orthopedic products offers a complete, reliable, and innovative solution for supporting the body's recovery process. From injuries and post-operative care to chronic musculoskeletal conditions, MOBIAK provides high-quality products that meet the real needs of the human body.

Complete Range for the Whole Body

MOBIAK's soft orthopedic products cover all areas of the body, ensuring targeted care and effective rehabilitation:

- **Neck & Shoulders:** Soft collars, cervical braces, and shoulder supports, ideal for cervical syndrome, strains, and dislocations.
- **Back & Waist:** Lumbar belts and thoracolumbar braces with reinforcements for support in cases of discopathy, lower back pain, and post-operative recovery.
- **Arms & Wrists:** Braces for the wrist, elbow, and thumb, suitable for tendinitis, carpal tunnel syndrome, and upper limb injuries.
- **Knees & Ankles:** Patella supports, knee braces, and ankle braces with stabilizing features for injuries, sprains, and chronic instability.
- **Feet & Lower Limbs:** Fracture boots (walker boots) a great alternative to plaster casts, and foot orthoses for drop foot or metatarsal support.

High-Quality Materials & Ergonomic Design

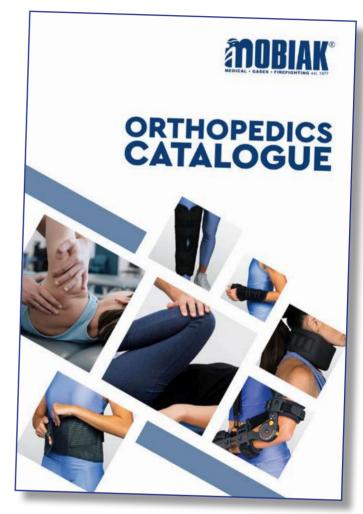
The MOBIAK soft orthopedic range incorporates cuttingedge technology and modern materials:

- Breathable, premium-quality fabrics that allow air circulation, reducing sweat and irritation.
- **Dermatologically safe materials**, ideal for prolonged or daily use.
- Ergonomic design, which adapts to the anatomy of each body area, offering support without restricting mobility.

Expert Training & Support

At MOBIAK, we don't just provide a product – we offer complete support. Our specialized team:

- Educates healthcare professionals and partners on the correct selection and use of the products.
- Conducts on-site visits to pharmacies, orthopedic stores, and physiotherapists.
- Provides technical support, guidance, and answers to any



questions both before and after purchase.

Continuous training is a core pillar of our philosophy, ensuring total customer satisfaction and the optimal application of our products.

Quality Packaging & Modern Design

The experience with a MOBIAK product begins the moment the customer opens the box. The packaging of our soft orthopedic products is thoughtful, aesthetic, and professional.

With modern design, clear usage instructions, and sturdy materials, we ensure that:

- The product arrives intact and properly protected.
- The first impression is positive and professional.
- Our partners present a reliable and high-quality brand to the end customer.

At MOBIAK, every detail matters, from the material of the brace to the color of the box.

Discover the new range of soft orthopedic products and trust your recovery to products that combine quality, innovation, and experience.

MOBIAK'S PRESENCE AT AN EXHIBITION IN LATVIA MOBIAK Present for the 2nd Consecutive Year at the Baltic Security Conference 2025

BY CHRISTOS VROULAKIS
Civil and Structural Engineer
Firefighting Equipment
Exports Department

MOBIAK Press

MOBIAK SA, in continuation of its actions for its continuous participation in International Exhibitions all over the world, attended the exhibition BALTIC SECURITY CONFERENCE 2025 for the second consecutive year, which took place on 20/02/2025 in Riga, Latvia.

This particular exhibition-conference was held for the third consecutive year and is mainly addressed to the Baltic States (Latvia, Estonia and Lithuania). It was attended by professionals in the field of fire safety and fire detection and the attendance was around 2,000 people according to the information provided by its organizers. In parallel with the Exhibition, a conference was held in the same place where officials from the relevant public services as well as professionals in the field, exchanged opinions and concerns according to the new developments in the field of fire safety - fire detection.

At this year's Exhibition and especially at the conference, discussions about Lithium fire extinguishers and dealing with fires in Lithium - ion batteries dominated the discussions. In this specific field, MOBIAK SA, as a pioneer in this category, presented its range of Lithium fire extinguishers and the comprehensive protection it can provide for this type of fires where, in addition to Lithium fire extinguishers, are also accompanied by Fire Blanket for Li - ion Batteries.

In addition to the above category, MOBIAK SA also presented the rest of its main products such as portable fire extinguishers (Powder, Foam, Water, Water Mist, Carbon Dioxide, the new Ecological FluorFree Foam Fire Extinguishers) as well as Fire Suppression systems (IG, FK 5-1-12, Kitchen Systems) along with many more products from the complete range that MOBIAK SA can provide to its partners.









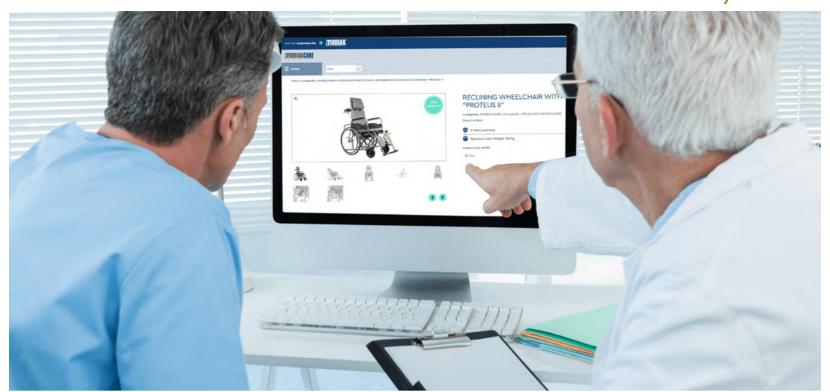












THE POWER THE OF VISUALS IN PROMOTING CARE AND SUPPORT PRODUCTS

BY **ELENA KAISARI**

Environmental and Natural Resources Engineer Medical Equipment Sales Department of Greece

In the field of care and support products, our daily efforts revolve around a single goal: making people's lives easier, more comfortable, and more functional. When we see a product making a real difference in someone's daily routine, we know our work has meaning. But how can we share that experience with people who haven't yet used the product? How do we make it visible, understandable, and

The answer lies in the power of visuals. In recent years, MO-BIAK SA has invested significantly in producing photo and video content that showcases our products exactly where they belong: in their real-life context. In homes, pharmacies, rehabilitation centers, and care facilities, we demonstrate how each aid is used, how it works, how it supports everyday living, and it simplifies patient's lives.

real—before anyone even holds it in their hands?

This material is not only visually appealing, it's deeply practical. It strengthens our connection with customers, makes our products easier to understand, and helps end-users imagine how these tools could improve their daily life. Whether shown on store screens, e-shops, or social media, our goal is to present the product in real-world use and build confidence

in the decision to purchase.

And the results are clear. Our partners report increased engagement, improved understanding of the products, and most importantly, reduced hesitation from patient's. Especially when it comes to more complex items, videos and images act as a bridge—linking the user's need to the solution.

Visuals work not only on a technical level, but on an emotional one too. They help the viewer relate to the person shown in the video—see themselves in that situation. This enhances trust, not just in the product, but in the company behind it. It's more than a presentation—it's an experience of empathy and understanding.

Feedback from the market confirms that people respond positively when they see our products in real settings. Visuals help them understand how an aid functions and where it can truly make a difference. It's a way to turn technical features into something tangible, relatable—showing not only what a product is, but what it *means* for the everyday life of the person using it.

But beyond sales, there's something even more important: the human side. Through this specific form of presentation, MOBIAK SA highlights its commitment to supporting the end user of the product. That we understand them, respect them, and want to support them in the most direct, realistic, and honest way.

For us, every image and every video isn't just part of a campaign—it's a story. A story that says behind every product, there is care. And behind every use, there is a need—one that deserves to be met in the best possible way.

MOBIAK press

MOBIAK ASSISTS in the Chania Traffic Police event to awareness of accessibility for people with Disabilities

BY **EIRINI ANDREADAKI**Mathematician
Credit Control Department & Legal
Department

On the 10th of January, 2025, at Dikastirion Square in Chania, an extremely important action was taken at the initiative of the Chania Traffic Police, in collaboration with the "Eagles of Crete" association and the MOBIAK company.

As part of this action, wheelchairs were placed in parking spaces, with the aim of highlighting the issue of equal rights for people with disabilities.

This action, although it may seem simple at first glance, has a deep and substantial impact. It is not just a symbolic action, but a direct and substantial intervention in the everyday life of society. The image of wheelchairs placed in parking spaces for people with disabilities is a simple but crucial image that highlights a problem that is often overlooked. At the same time, it reinforces the need for a more responsible attitude towards accessibility, equality and the safeguarding of human rights.

The importance of having special parking spaces for people with disabilities is

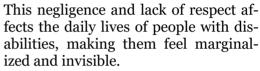




fundamental to fostering a society that respects human dignity and promotes equality and accessibility for all. Too often, accessibility, ramps and parking spaces for people with disabilities are treated as "luxuries" or "special facilities", when in reality they are basic human rights, ensuring the participation of people with disabilities in social life.



The everyday sight of a disabled parking space occupied by vehicles not owned by people with disabilities often goes unnoticed. However, when this happens, the real impact is often unspeakable: a person may not be able to go to work, visit their doctor, or simply enjoy a walk with friends because someone decided to "park for a few minutes" in a space that they don't care about.



Furthermore, the collaboration of different bodies, such as the Traffic Police, the disabled sports club "Eagles of Crete" and the company MOBIAK, demonstrates the power of collective action and understanding between the public and private sectors to achieve a common goal. When different sectors unite for a purpose, such as raising awareness about the rights of people with disabilities, the result is always stronger and more effective.

These specific actions have a positive impact that promotes thought and self-criticism. These are not just actions that go unnoticed in everyday life, but actions that cause inhibition, encourage reflection and, ultimately, lead to a substantial change in people's behavior. Through this action, we are called to review our attitude towards the needs of others and promote a society based on mutual respect, equality and respectful coexistence of all citizens.





FORUM IN ATHENS: Fire Safety Risk Prevention and Management

BY IOANNA LELENTZI

Production & Management Engineer, MSc Firefighting Equipment Sales Department of Greece

The first Fire & Safety Forum, a new and innovative institution focused on issues related to fire safety and protection, was successfully held.

The inaugural conference took place on **March 14, 2025**, bringing together a large number of professionals, organizations, and experts from the fields of fire protection and occupational safety, with the aim of sharing knowledge and raising awareness.

This year's forum was hosted at the **Divani Caravel Hotel**, attracting numerous participants from both the private and public sectors including engineers, safety executives, firefighters, safety technicians, and industry professionals. The topics covered a wide range of issues, from fire protection in industrial facilities to the application of modern technologies in fire detection systems. At the same time, the forum addressed contemporary challenges in fire protection and highlighted emerging technologies in the field.

MOBIAK SA, a pioneer in the fire safety industry, actively supports such initiatives and proudly participated in the conference not only through its speakers but also as a **Gold Sponsor**. A highlight of the event was the speech by **Lefteris Angelis**, who presented on fire safety systems, along with **Andreas Lountzis**, who emphasized the critical role of fire detection technologies.

Key topics that stood out included:

- The impact of climate change on fire protection
- Smart notification systems and automation
- Regulatory frameworks and legislative developments in fire safety
 The **Fire & Safety Forum** marked an important step toward di-

alogue and the exchange of know-how, strengthening cooperation among professionals and relevant authorities.













WHERE EXPERTISE MEETS SAFETY: MOBIAK'S INSTALLATION TEAM!

BY LEFTERIS ANGELIS

Production & Management Engineer Head of Department of Studies & Application of Fire Suppression Systems & Fire Detection

BY GIANNIS ZARIFIS

Electronic Engineer Department of Studies & Application of Fire Suppression Systems & Fire

At MOBIAK S.A., the Technical Team is not just a support function – it is the cornerstone of our commitment to quality and expertise in fire safety and suppression solutions, proudly delivered since 1977.

With years of experience and highly trained professionals, our team can undertake even the most demanding installation projects, providing state-of-the-art solutions and uninterrupted support.

Comprehensive Installation Services

MOBIAK's Technical Team specializes in the installation of systems across a wide range of applications, with a strong focus on high-risk environments such as commercial kitchens, industrial facilities, server rooms, and storage areas for sensitive materials.

Commercial Kitchen Fire Suppression Systems

Commercial kitchens are high-risk areas for fire outbreaks. Our team designs and installs fire suppression systems specifically engineered for these environments, in full compliance with health and fire safety regulations, ensuring continuous business operation and maximum protection.

Fixed Total Flooding Suppression Systems

We offer full installation services for total flooding fire suppression systems using advanced extinguishing agents such as:

- FK-5-1-12: Clean agent, environmentally friendly
- HFC 227: High-efficiency fire suppressant
- Inert Gases (IG): Non-toxic natural gases
- CO2: Ideal for unmanned industrial spaces

Installations are carried out with meticulous precision, in line with international standards and our strict internal quality protocols.

Fire Detection Systems

Prevention is the first step in protecting lives and property. We install cutting-edge fire detection systems including smoke, flame, and heat detectors, integrated with alert mechanisms and automatic suppression activation.



Maintenance Contracts & Technical Support

A system's reliability does not end with its installation.

MOBIAK offers tailored maintenance contracts that ensure:

- Continuous operational readiness
- Timely identification and resolution of technical issues
- Full compliance with certification and inspection standards Our certified technical teams, based in **Athens** and **Thes-saloniki**, are ready to respond quickly and effectively to any need, delivering safe and professional support every step of the way.

Certification, Safety & Trust

MOBIAK follows a strict quality assurance policy:

- All components and spare parts are **exclusively sourced** from our official manufacturing facility
- All installation and maintenance works are performed **solely by certified and specially trained personnel**, ensuring the reliability and integrity of every project

This guarantees systems that operate consistently, comply with international regulations, and inspire confidence in end users.

Our promise is to stand **by your side every step of the way** – from initial assessment and system installation to long-term maintenance and upgrades. With MOBIAK, safety is not just a service. It's a commitment.

EXCLUSIVE PARTNERSHIP:

MOBIAK INTRODUCES INNOVATIVE FIRE-RESISTANT DOORS WITH CONCEALED FRAME TO THE GREEK & CYPRIOT MARKET

BY MANOLIS STAVROULAKIS

Sales Department for Firefighting Equipment of Greece

Exclusive Partnership: MOBIAK Introduces Innovative Fire-Resistant Doors with Concealed Frame to the Greek & Cypriot Market.

MOBIAK, consistently committed to delivering innovative, high-quality solutions in the fields of fire safety and industrial protection, proudly presents exclusively for the Greek and Cypriot markets the new generation of **Fire-Resistant Doors with a Concealed Frame**.

This new line of fire doors combines technical excellence with modern design. These doors stand out for their sleek, timeless aesthetic, featuring a concealed frame and invisible hinges, offering a **minimalist look** that integrates seamlessly into any space.

Quality & Safety Without Compromise

MOBIAK's fire doors are certified according to the strictest European standards, ensuring reliable fire protection and superior durability. Their advanced construction makes them ideal for both professional and industrial environments such as hotels, industrial offices, residential buildings, or any multipurpose functional area where safety is a top priority.

Customized Solutions for Every Need

MOBIAK has the capacity to meet a wide range of requirements, offering both standardized and fully customized fire safety solutions for the industrial sector. Our technical team brings the experience and expertise necessary to design and deliver tailor-made solutions aligned with the unique specifications of each project.

PLANA Doors

These are **wooden fire-resistant doors**, ideal for interior spaces. They offer fire resistance classification EI30 or can also be produced without fire resistance. They feature a lightweight frame, concealed structure with hidden hinges, and are available in various colors and finishes. Additionally, they include **double sealing gaskets** on the frame for enhanced sound insulation.

Their **reversibility feature**, combined with the wide range of dimensions available, makes them highly versatile.

They are a perfect fit for **hotels and residential properties**, with optional features such as **electronic smart card locks** and **automatic drop-down seals**.







ENCORE Doors

These are **flush-mounted fire doors**, made of metal and available with various finishes, color options, and customizable dimensions. Just like the Plana series, they feature **concealed frames**, **hidden return hinges**, **built-in drop seals**, and can also be equipped with **electronic smart card locks**.

They are certified for **EI60/120 fire resistance levels** and are accompanied by **two patents**.

Ideal for hotels, industrial offices, residences, or other multipurpose functional spaces.

Conclusion,

At MOBIAK SA, we remain firmly focused on progress, innovation, and enhancing safety designing solutions that address today's needs and lay the foundation for a safer future.

The **new Fire-Resistant Doors with a Concealed Frame** are yet another testament to our commitment to offering products that combine **high-end design with uncompromising reliability**.

With a strong focus on each customer's specific needs and a relentless dedication to quality, we continue to deliver **comprehensive fire safety solutions that make a difference**.

MOBIAK press

SAFETY IN THE LOGISTICS SECTOR: Critical challenges and management strategies



BY FANIS KARYDAKIS

Economics BSc Accounting Department & Distribution Center of Central South Greece & the Islands

Safety in the logistics sector is one of the most critical areas for ensuring the smooth operation of the supply chain and the protection of workers, products, and facilities.

As this sector encompasses a wide range of activities such as transportation, storage, inventory management, and product distribution, the safety-related risks are diverse and require continuous monitoring and the implementation of appropriate measures. Effective safety management in logistics extends beyond preventing accidents and injuries to include safeguarding the supply chain from external threats, such as theft, natural disasters, and cybersecurity.

MOBIAK S.A., a Greek company specializing and leading in firefighting and medical equipment, recognizes the importance of safety not only for the protection of its products but also for the safety of its employees and customers.

The nature of the products it handles, such as firefighting and medical equipment, requires strict controls and exceptionally high levels of security both in the warehouses and during the transportation of products. The company uses modern monitoring and security systems in its warehouses and ensures the safe storage of products to prevent valuable resources from being compromised and to protect the integrity of the equipment.

Worker safety is the first and most important level in the logistics sector, especially for a company like MOBIAK S.A., which operates in a high-responsibility field. The nature of work in these areas often involves lifting heavy loads, using specialized industrial machinery, and performing tasks in challenging and hazardous conditions, posing high risks for injuries. Therefore, implementing strict health and safety regulations is imperative. MOBIAK S.A. also applies strict employee training procedures, providing specialized training on safety and health matters and ensuring that all employees are equipped with the appropriate protective measures to reduce the risks of injuries or accidents.

Finally, special attention must be given to protecting the supply chain from external threats such as natural disasters, weather conditions, and cyberattacks. The ability of companies like MOBIAK S.A. to manage risks arising from such situations is crucial for their ongoing operations. Developing a risk management system that includes creating contingency plans to restore operations in case of a supply chain disruption is essential for ensuring business continuity. Incorporating cybersecurity strategies to protect information systems and data from attacks is also of critical importance, as cyberattacks can threaten the integrity of transactions and the functioning of the business, especially for a company that handles critical equipment for safety and health.

With the implementation of these strategies and the recognition of the risks involved in the logistics sector, MOBIAK S.A. offers an excellent example of promoting safety in the logistics supply chain, specifically in the field of firefighting and medical equipment. By supporting the safety of its employees, the protection of its products, and the integrity of its supply chain, MOBIAK S.A. plays a crucial role in enhancing the sustainability and reliability of the logistics sector.











THE HEART OF THE BUSINESS BEATS IN ASPROPYRGOS

BY ANTONIS PANTELIDAKIS

Business Administration Head of Warehouse & Logistics Manager ,Distribution Center of Central Southern & Island Greece

At MOBIAK, one of the leading Greek companies in the field of firefighting and medical supplies, the warehouse and its adjacent departments operate like a living organism.

Every day, dozens of employees collaborate with precision and coordination to ensure that products reach the customer on time, correctly, and often, personalized.

The Rhythm of the Aspropyrgos Warehouse

The warehouse starts "beating" early in the morning. Pickers for firefighting and medical items undertake the task of collecting orders with speed and care, ensuring that each firefighting or medical item is in the right place, with the correct documentation.

Receiving managers handle incoming goods, taking care of quality and quantity control. Drivers load the trucks and deliver to every corner of Attica and to transport agencies, while the export team ensures that products travel correctly and on time all over the world.

In the background of all this, the 8 office employees are responsible for supporting daily operations – from order taking, invoicing, and inventory control to customer communication.

Silkscreen Printing Department – The Personalized Imprint

The silkscreen printing department plays a distinct role in

the company's operation, where specialized individuals, divided into teams, give a unique identity to products. Customers who want their logo on fire extinguishers or other products are served with accuracy and consistency. Silkscreen printing is not just a coat of paint; it is the customer's image within the product.

Technical Support & Facilities

MOBIAK's specialization continues in the technical department, with service personnel taking care of inspections, maintenance, and repairs, and installation technicians traveling daily to serve customers.

Security & Organization

Guards ensure the security of the facilities on a 24-hour basis, while office employees coordinate internal procedures, procurements, orders, and invoicing.

MOBIAK's Face to Customers

Directness and personal contact with customers are MO-BIAK's hallmark. Sales representatives act as a bridge between the business and customers, offering solutions, technical proposals, and in-person support. They visit customers, consistently conveying MOBIAK's values: professionalism, knowledge, and reliability.

Conclusion

The daily routine of the MOBIAK warehouse in Aspropyrgos is not just a series of procedures. It is a harmonious collaboration of 70 people, where everyone – from the picker to the salesperson – contributes their part to the overall result. This is a warehouse that operates like a well-oiled machine, with the primary goal of quality service and the safety of products transported daily within Greece and abroad.

AND www.mobiak.com ISSUE 31 / 2025

REVOLUTIONIZING FIRE SAFETY

MOBIAK'S NEW HYDROGEL FIRE EXTINGUISHERS SET A NEW STANDARD IN LITHIUM-ION BATTERY PROTECTION

BY KONSTANTINOS VAKALIS

Production & Management Engineer, MSc. Firefighting Equipment Exports Department

As technology continues to evolve, so do the challenges of keeping it safe. One of the most pressing concerns today is the fire risk posed by lithium-ion batteries used everywhere from smartphones and laptops to electric vehicles and solar energy storage systems.

Now, a revolutionary new series of fire extinguishers, utilizing an advanced suppression agent called **Hydrogel**, is changing the way we combat these highly volatile fires.

Lithium - ion battery fires are notoriously difficult to extinguish due to a phenomenon known as *thermal runaway*, where heat and flames rapidly escalate. Traditional extinguishing agents often fall short, unable to suppress or cool the fire effectively. That's where MOBIAK's Hydrogel technology comes in a specially engineered solution that combines powerful cooling and smothering capabilities, making it ideally suited for lithium-ion battery incidents.

What truly sets this series from MOBIAK apart is that these extinguishers are among the very few globally to have achieved NTA Approval the only internationally recognized certification that confirms effectiveness specifically against lithium-ion battery fires. This certification, obtained by MOBIAK through rigorous testing at the KIWA Laboratory, assures manufacturers, businesses, and consumers alike that the equipment they're using meets the highest standards of safety and performance.

The newly approved 6-liter portable extinguisher joins the previously certified 9-liter model in the lineup, both featuring Hydrogel as the core suppression agent. With this addition, the range now covers a broad spectrum of applications from personal use with a 750ml aerosol-type device to industrial-grade options, with larger trolley-mounted models. (750ml, 2L, 6L, 9L)

Beyond its technical achievements, the Hydrogel series addresses a growing need across industries. From electric vehicle manufacturers and electronics producers to renewable energy providers and transport hubs, the demand for effec-

tive fire protection tailored to modern risks is urgent and universal.

NTA approval provides threefold assurance:

- **Safety**: Proven ability to suppress high temperature fires quickly and reliably.
- **Compliance**: Meeting or exceeding regulatory standards for high-risk sectors.
- **Confidence**: Independent validation that builds trust with consumers and stakeholders. But this isn't just about passing tests it's about redefining what safety means in the era of energy storage and mobile power. With the Hydrogel series, businesses can safeguard their assets and workforce, while consumers gain peace of mind knowing their homes and devices are protected with state-of-the-art technology.

As we move further into a battery - powered future, innovations like the Hydrogel fire extinguisher series are not just welcome they're essential. By combining breakthrough fire suppression technology with internationally recognized certification, this product line isn't

just another safety tool; it's a bold step forward from MOBIAK in protecting our electrified world.

Stay tuned for the upcoming launch of two new trolley models that promise even greater flexibility and firepower, rounding out a comprehensive solution to one of the most complex fire challenges of our time

MOBIAK: QUALITY AND INVESTMENT

BY **ANASTASIOS TSAGARIDIS**Sales - Head of the Distribution
Center of Central & Eastern Crete

MOBIAK S.A. is a leading company in the industrial and commercial sector of firefighting and medical equipment.

A key competitive advantage for MOBIAK is its human capital, both from a management and staff perspective.

MOBIAK is constantly striving to attract and retain an excellent level of human resources across all its branches through continuous training. This effort provides a strong and secure career path for its executives who have the drive and desire to achieve increasingly more goals that align with the company's vision!

All of the above certainly require the simultaneous support of necessary equipment, and this applies equally to the distribution center for Central and Eastern Crete, located in the Industrial Area of Heraklion!

As part of MOBIAK's unceasing effort to provide the best possible customer service, specifically for the Heraklion branch we are referring to, the company recently added a new vehicle to its fleet. This is a modern PEUGEOT EXPERT VAN, which allows us to provide fast and safe service to our customers throughout the prefectures of Heraklion and Lassithi.

The vehicle has low fuel consumption and is environmentally friendly with low pollutant emissions. It also features all the latest generation active and passive safety systems, which ensure a high-quality driving experience for the user.

MOBIAK, constantly striving to create and maintain a healthy and pleasant working environment for its executives, upgraded its fleet in Heraklion with the addition of a vehicle that truly brings immense satisfaction to any of its drivers who undertake the necessary daily routes!!!



MOBIAK press

PREVENTION OF EXPLOSIONS IN WORKPLACES

BY ARGYRO SCHOLINAKI

Chemistry MSc. Head of the Industrial - Medical Gases - Liquids Department

When it comes to the hazards present in any workplace environment, prevention is always preferable to measures aimed at mitigating the consequences.



Nowadays, even in facilities that previously, never faced the risk of explosions, the presence of electrically powered forklifts, reach trucks, etc. has added the risk of explosive atmospheres, to the long list of workplace hazards. In the last few years, many companies have replaced diesel-powered lifting equipment with electric-powered ones, such as forklifts, and even pallet jacks with electric models. This type of electric equipment typically use lead-acid batteries, which release hydrogen and oxygen during charging. Hydrogen is highly flammable and poses a significant explosion risk once it reaches certain concentrations. Studies have shown that at a concentration of 4%, the atmosphere becomes dangerous for an explosion, and to prevent the risk of an explosion, the concentration should not exceed 1%.

Below are some preventive measures for protecting personnel and facilities from the potential risk of explosion due to the creation of an explosive atmosphere:

• Lowering the Concentration

The primary goal is to limit the concentration. But how can this be achieved when a process, such as charging, releases

hydrogen? Certainly, banning a necessary process is not an option. The concentration of hydrogen can be kept at low levels through dilution. For instance, chargers



can be installed in larger spaces. Additionally, larger openings near the charging areas should be created for better ventilation. There are two options for ventilation, permanent natural ventilation or the installation of ventilation systems. Natural ventilation involves openings in walls, or even better, in the ceiling, to allow hydrogen to escape. Ventilation systems typically use fans, ducts, and vents that work together to circulate air.

• Explosive Gas Detection Systems

Technology can help prevent explosions. In hazardous areas where flammable gases are present, such as charging areas,

the use of gas detectors is recommended. In these areas, hydrogen detectors can be installed that will trigger an audible alarm if hydrogen level exceed safe limits.

• Elimination of Ignition Sources

Even if the minimum hydrogen concentration limit



is achieved through various methods, it is considered best practice to eliminate any sources that could cause ignition. Typical ignition sources include hot surfaces, work involving sparks or flames, electrical equipment, and electromagnetic waves. Below are some examples from everyday life of such ignition sources: the generation of heat from equipment with moving parts, welding work, smoking, sparks created from the collision of metal surfaces, electrical equipment that does not meet explosion-proof standards, and the use of mobile

phones or similar devices. Since complete elimination of these sources is not always feasible, the recommended approach is to create a designated zone around the chargers in which such activities or the installation of non-compliant



equipment would not be permitted.

MOBIAK recently conducted an ATEX study on the charging areas of Lifting Equipment (forklifts, pallet jacks, etc). The objective was to identify any deficiencies and propose potential improvements. The study concluded that the size of the rooms where the chargers are located, in relation to the physical openings (doors), are sufficient to ensure that Hydrogen concentration remains within safe limits. The improvement proposed was to establish a controlled zone around the charging areas.



MOBIAK THE QUALITY THAT BY JOHN GKIOUMES Environmental engineer Head of Quality Assurance Department of Firefighting Equipment **SAVES LIVES** AN INSIDER'S LOOK FROM THE **QUALITY ASSURANCE DEPARTMENT**

As a manger of the Quality Assurance department at MOBIAK, a company with a long history in the production of firefighting equipment, I feel the need to share with the public what we experience daily: the absolute dedication to quality that forms the core of our operations.

When we talk about fire extinguishers, we are not just talking about a product. We are talking about a tool for life, a means that can make the difference between safety and disaster in a critical moment. For this very reason, at MOBIAK, quality is not just a word in our charter. It is the philosophy that permeates every stage of the production process, from the selection of raw materials to the final inspection of every fire extinguisher that leaves our facilities.

In the Quality Assurance department, our job is to ensure that every MOBIAK fire extinguisher meets the highest specifications and safety standards. This is not an easy task. It requires continuous vigilance, strict controls, and unwavering attention to detail. Every batch of raw materials is meticulously checked before use. Every stage of production is closely monitored, with tests and inspections that confirm the integrity of the product. And of course, the final inspection is a process that leaves no room for compromise.

We use modern equipment and apply certified procedures that ensure every MOBIAK fire extinguisher is reliable, functional, and ready to perform its duty when needed. We conduct pressure tests, leak tests, checks on the chemical composition of the extinguishing agent, and many other tests that guarantee the effectiveness and safety of the product.

But quality at MOBIAK is not just about procedures and equipment. It is about culture. All employees, from the production worker to the management, are sensitized to the

AT THE HEART OF FIRE EXTINGUISHER PRODUCTION, QUALITY IS NOT AN **OPTION, IT'S A COMMITMENT**

criticality of their role in ensuring quality. There is a collective effort for continuous improvement and for achieving the highest possible standards.

For us, in the Quality Assurance department, the greatest satisfaction is the knowledge that every MOBIAK fire extinguisher that leaves the factory is a product that can be relied upon in a moment of need. We know that our work contributes to the protection of property, but more importantly, to the protection of human lives.

MOBIAK has built its name in the market based precisely on this unwavering commitment to quality. And this commitment is something that we, in the Quality Assurance department, experience and ensure daily. It is our promise to our customers, a promise of safety, reliability, and quality that saves lives.



ESSENTIAL DEVICES HAT MUST NOT BE MISSING FROM ANY CLINIC OR PHARMACY

BY CHRISTINA PAPADOPOULOU **Business Administration** Medical Equipment Sales

Department of Greece

The ability to respond immediately to emergency situations is a cornerstone of effective primary healthcare.

In places like clinics and pharmacies, where citizens often seek help in emergencies, it is vital to have first aid equipment that enables immediate recognition and management of critical conditions. Proper preparation can not only stabilize a patient but also save lives. That's why having essential first aid devices is not just useful – it is absolutely necessary.

1. Automated External Defibrillator (AED)

In the event of sudden cardiac arrest, immediate use of a defibrillator dramatically increases the chances of survival. This portable device delivers an electric shock to the heart with the goal of restoring the normal heart rhythm. Its ease of use allows intervention even by non-medical personnel, provided they have the proper training.



Monitoring blood pressure is crucial for identifying hypotensive or hypertensive crises, which may be linked to various incidents, from fainting to strokes. The combination of a blood pressure monitor and stethoscope remains a fundamental tool for the initial evaluation of a patient's condition.

3. Pulse Oximeter

A small but extremely useful device, the pulse oximeter measures the oxygen saturation in the blood. It is essential in cases of respiratory distress, asthma, respiratory infections, or even for simple monitoring of vital signs.

4. Immobilization and Support Devices

Knee braces, cervical collars, and splints for the arm or wrist allow the temporary immobilization of injured individuals until they are referred to a specialized center.

5. Nebulizer

Used to administer medication to patients with asthma or other respiratory conditions. It provides immediate relief via aerosol, particularly useful during crises.



6. Heated Blanket or Hypothermia Cover

Used for the prevention or treatment of hypothermia in patients who have lost a significant amount of blood, have been exposed to cold, or are in shock.



7. Suction Device

In certain incidents, airway obstruction from secretions or other fluids requires immediate intervention. Suctioning can quickly remove the obstruction, ensuring the patient's airway remains clear.



8. Portable Oxygen Supply Device

9. Oxygen therapy is essential for supporting breathing in cases of respiratory distress or cardiopulmonary overload. The availability of oxygen supply equipment, such as cylinders, pressure regulators (flow meters), masks, and nasal cannulas for oxygen therapy, is considered a basic readiness requirement.



10. Electrocardiograph (ECG)

It records the electrical activity of the heart. Very useful for diagnosing arrhythmias, angina, or heart attacks.



11. Digital Thermometer

Measuring body temperature is a fundamental health indicator. Fever is a primary symptom in many viral and bacterial infections. A thermometer that accurately measures temperature ensures rapid and safe diagnosis.



The presence of these devices, combined with proper training and regular maintenance, ensures effective and safe first aid provision. Every pharmacy and clinic that respects its role in healthcare must be adequately equipped and ready for any eventuality.

ELECTRONIC INVOICING OF PUBLIC CONTRACTS:

A Step Toward the Modernization of Public Administration

BY **ALEXANDROS MPOLANIS** Economist M.B.A Tendering Department

Electronic invoicing of contracts constitutes a critical tool for the modernization of public administration and the enhancement of transparency in public procurement.

In an era where the digitalization of processes is not merely desirable but necessary, the transition from traditional paper-based invoicing to its electronic form offers significant advantages for both public sector entities and private sector organizations.

According to the legislative framework in force in Greece (as stipulated by Laws 4446/2016 and 4308/2014), electronic invoicing is defined as the issuance, transmission, and acceptance of invoices in electronic form using appropriate information systems. Specifically, the deadlines for the mandatory use of electronic invoicing for the public sector, B2G (Business to Government), were established based on Decision 52445 EX/2023, aiming to increase the efficiency and auditing capabilities of the relevant authorities.

For contract departments and accounting offices of public entities, the use of electronic invoicing significantly facilitates contract management, as it enables immediate cross-checking of data, automation of entries, and faster payment of invoices. Through integration with the Central Electronic Registry of Public Contracts (KIMDIS) and the use of platforms such as the AADE's myDATA, the need for physical archiving is reduced, and human errors are minimized.

Furthermore, B2G electronic invoicing contributes to ensuring data integrity and process transparency. All invoices are accurately recorded, stored digitally for easy retrieval, and can be audited in real time by supervisory bodies. This is particularly important in the context of public procurement, where compliance with the law and the fight against corruption are of utmost importance.

The environmental benefits are also significant, as the use of digital invoices reduces paper consumption and storage needs. At the same time, a more "green" operation of public administration and the private sector is promoted. This is important for companies like MOBIAK S.A., which is committed to environmental protection, undertakes ecological initiatives, and implements an Environmental Management System (EN ISO 14001:2015).

Problems and Challenges

Despite the benefits, the implementation of electronic invoicing does not come without difficulties:

• Technical barriers: Many small businesses face chal-



lenges in accessing specialized ERP systems or invoicing platforms.

- Lack of training: The transition to digital processes requires staff training and familiarity with new technologies.
- **Data security**: The transmission and storage of sensitive financial data requires a high level of cybersecurity.
- Financial burden due to service providers: Electronic invoicing is carried out through providers who charge for their services, which results in additional costs for businesses. This cost is unavoidable, as electronic invoicing is mandatory. This clearly creates difficulties, especially for small enterprises, as it represents an added expense.

Conclusion

Electronic invoicing of contracts is a critical reform for transparency, efficiency, and resource savings in the public sector. Despite the challenges, the full implementation and evolution of the system will enhance the competitiveness of the Greek market and align the country with European standards. At the same time, significant environmental benefits arise, both from the reduction in paper usage and the limitation of paper waste.



The European Union's PFAS Ban:

A Comprehensive Approach to 'Forever Chemicals'

PFAS

BY **ATHINA TRAKAKI**

Molecular Biologist MSc, PhD Quality Management System ISO9001 & Environmental Management System ISO14001 Manager Quality Assurance Department of Firefighting Equipment

The European Union (EU) is intensifying efforts to regulate Per- and Polyfluoroalkyl Substances (PFAS), commonly known as 'forever chemicals', due to their persistence in the environment and their potential health risks.

PFAS are a group of manufactured, synthetic chemical

compounds that have been widely used in various industries

What are PFAS?

since the 1940s, including firefighting foams, food packaging, and consumer products. They can be categorized by chain length into long-chain PFAS, such as Perfluorooctanoic Acid (PFOA) and Perfluorooctanesulfonic Acid (**PFOS**), and short-chain PFAS. PFAS are often referred to as 'forever chemicals', due to their unique fluorine-carbon bonds, which provide exceptional thermal and chemical stability, rendering these substances highly persistent in the environment and resistant to degradation. Due to their widespread use and their hardto-degrade ability in the environment, many PFAS are found in the blood of people and animals all over the world. There are thousands of different PFAS, some of which have been more widely used

and studied than others. PFOA and PFOS,

for example, are two of the most widely used and

Where can PFAS be found?

studied chemicals in the PFAS group.

PFAS can be found in drinking water, in soil and water at or near waste sites, in manufacturing or chemical production facilities that produce or use PFAS, in food, in food packaging, in household products and dust, in personal care products, in biosolids, as well as in **firefighting foams**.

PFAS in Firefighting Foams

PFAS are present in certain types of fire extinguishing foams and specifically in Aqueous Film-Forming Foams (AFFFs) used to extinguish flammable liquid-based fires. Specifically, PFAS are responsible for making the foam spread rapidly across flammable liquids, forming a film that cuts off oxygen and prevents re-ignition. This raises the concern that PFAS in foam can leach into the soil and groundwater, contaminating drinking water and supplies, and, over time, accumulating in the environment and in the human body. The most common PFAS found in these foams include PFOS, PFOA,

short-chain PFAS such as PFHxA and PFBS, and fluorotelomer surfactants. Importantly, long-term exposure to certain PFAS has been linked to a range of adverse health effects including cancer, immune suppression, liver inflammation and damage, hormone disruption, developmental issues, and others.

EU's Regulatory Actions and Current Legislation on PFAS

On January 2023, five EU member states, Germany, Norway, Denmark, Sweden and the Netherlands, submitted a proposal to the European Chemicals Agency (ECHA) to restrict over 12000 PFAS substances under the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH) Regulation. This proposal aims to reduce PFAS exposure and emissions, with transition periods ranging from 1,5 to 12 years, depending on the application and availability of alternatives.

On June 15, 2020, the EU published the **Regulation (EU) 2020/784**, that amended the existing EU legislation on PFOA, its salts, and PFOA-related compounds in a wide

range of products under Annex XVII of

EU REACH, Commission Regulation (EU) 2017/1000 and Annex I to Regulation (EU) 2019/1021 (EU Persistent Organic Pollutants Regulation). These amendments came into force on July 4, 2020. These regulations require, subject to certain exceptions, that, as from July 4, 2020, mixtures and articles placed on the market in the European Union will require a concentration of ≤ 25 ppb of PFOA, including its salts, and ≤1000 ppb of one or a combination of PFOA-related compounds. Compliance and commitment to the applicable legislation in force

are essential obligations for all stakeholders. At MOBIAK S.A., the protec-

tion of human life and the environment is of paramount importance, and the company is fully committed to adhering to applicable regulatory requirements.

The implementation and continuous alignment with national and international legal frameworks form a core component of MOBIAK's operational and ethical principles. Driven by increasing environmental concerns and evolving regulatory frameworks such as the EU REACH Regulation, global research and development into PFAS-free firefighting foams is progressing rapidly.

In alignment with these advancements and in response to the phased restriction of fluorinated compounds, MOBIAK S.A. is actively reformulating its firefighting foam and products portfolio to comply with the in-force legislation and to facilitate the transition towards sustainable, fluorine-free alternatives, heading towards a fluorine-free future for all.

MOBIAK EXPANDS with a New, State-of-the-Art Distribution Center in Northern Greece



BY **GEORGE CHOUDALAKIS**Computer Engineer
Department of Medical
Equipment Exports

MOBIAK, one of the fastest-growing companies in Europe, is implementing an ambitious project with a clear international outlook: the construction of a new, state-of-the-art Distribution Center in Northern Greece.

The company's existing facility in Kalochori, Thessaloni-ki — currently covering 5,000 sq.m.—is being expanded to 8,000 sq.m. In parallel, our operations will be transferred to a brand-new, fully modernized building with a total area of 24,000 sq.m., located in Oraiokastro, adjacent to the Egnatia Highway.

Strategically positioned in Oraiokastro, Thessaloniki, the new facility offers immediate access to the Egnatia Odos—one of the main transport arteries connecting Greece to the Balkans and Central Europe. This development is part

of MOBIAK's broader international expansion strategy, improving access to the markets of Southeastern Europe, the Balkans, and the Eastern Mediterranean.

This investment significantly enhances MOBIAK's operational capabilities and provides multiple advantages:

• Increased Product Availability

A larger storage capacity allows for maintaining higher inventory levels, reducing the risk of shortages or supply disruptions. Product availability is ensured to consistently meet market demands.

• Strengthened Supply Chain

With advanced logistics infrastructure and expanded storage space, MOBIAK gains greater flexibility in fulfilling large-volume international orders and serving global partners more efficiently.

• Faster Fulfillment & Reliability

Upgraded operations significantly reduce dispatch and delivery times, ensuring faster, more reliable service across international destinations.

• Expanded Geographic Reach

The new Distribution Center broadens the company's footprint across Southeastern Europe, making MOBIAK more accessible to emerging markets with growing needs for medical and fire safety equipment.

The new facility is expected to be fully operational by early 2026, marking a major milestone in the company's long-term international development. MOBIAK, with presence in over 110 countries, continues to invest steadily in infrastructure, human resources, and technological know-how—reinforcing its position as a trusted global partner.

This investment lays a solid foundation for sustainable growth and strengthens our competitive position both in Greece and abroad.









MOBIAK press

THE USEFULNESS OF THE ELECTRIC PEDAL EXERCISER IN SPECIAL EDUCATION SCHOOLS

3rd Special Primary School of Chania

The electric pedal exerciser is an extremely useful tool in special education schools, offering multiple benefits to children with motor difficulties as well as to children with autism or other developmental disorders.

This device simulates bicycle pedaling, with adjustable speed and direction settings, allowing students to exercise safely while seated or in a wheelchair.

One of the main advantages of the electric pedal exerciser is that it promotes movement of the lower limbs without requiring full cooperation from the student. This is particularly important for children with limited mobility or muscle weakness, as it enhances blood circulation, helps prevent muscle atrophy, and supports joint flexibility.

For children with autism, the repetitive and rhythmic movement provided by the pedal exerciser can have a calming and regulating effect on the nervous system. Exercise can reduce overstimulation, improve focus, and help organize behavior.



Additionally, the sense of control a student may gain when using the device independently can strengthen self-esteem and promote autonomy.

Its use can be integrated into physical education classes as well as individual physiotherapy or occupational therapy programs. Even just a few minutes of daily use can have a positive impact on students' health and mood.

In summary, the electric pedal exerciser is a valuable investment with a wide range of applications in the special education setting. It supports physical well-being, helps regulate behavior, promotes independence, and offers a safe and enjoyable way for students with significant needs to engage in physical activity.



EVOLVING IDENTITY

MOBIAK's Visual Journey Across Five Decades

BY **DESPOINA KONTOULI**Graphic Designer
Marketing - Graphics Department



For nearly half a century, MOBIAK S.A. has been forging a dynamic path in the industrial and commercial sectors of Fire Safety, Medical Technology Equipment, and Gases, both in Greece and internationally.

Alongside its technological and commercial development, the company's visual identity has steadily evolved, capturing its philosophy, values, passion, and vision through thoughtful design.

The evolution of the MOBIAK logo tells a compelling story. From its earliest version, which emphasized the company's industrial character, to its modern, clean, and impactful form, MOBIAK's visual identity underwent a comprehensive redesign in 2018, marking a new chapter in its branding and communication strategy. The logo is far more than a visual element. It serves as a signature of trust and reliability for every MOBIAK product and service. The company's branding transformations reflect its growth from a local business into a globally recognized enterprise.

A key contributor to this evolution is MOBIAK's in-house design department, responsible for developing all communication and marketing materials, from product labels and packaging to technical catalogs and digital brochures. Product labels, for example, are designed not only with aesthetics in mind but also functionality. They must be clear, easy to understand, and compliant with strict safety standards, particularly in the fields of fire safety and medical technology.

The creation of catalogs and printing materials has also undergone significant changes over time. What began as basic technical leaflets have gradually evolved into high-quality, user-friendly catalogs featuring photography, diagrams, and graphics that help customers better understand the company's offerings. Today, leveraging modern design tools and working closely with the marketing department, MOBIAK has fully embraced digital media, producing interactive PDFs, electronic catalogs, and content for social media plat-

ΔΕΛΤΙΟ ΠΑΡΑΔΟΣΕΩΣ ΕΤΟΙΜΩΝ ΦΙΑΛΩΝ ΠΡΟΣ ΤΙΜΟΛΟΓΗΣΗ								
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MOBIAK's export activity in more than 110 countries has also influenced its design approach. The design team now develops materials in multiple languages and with a universally understood visual style. Today, the company's design language speaks to a global audience while proudly maintaining its Greek identity.

A company's visual identity is never static, it is a living organism that evolves alongside the organization itself. At MO-BIAK, this evolution is the result of strategic thinking, creativity, and deep expertise. The design department plays a quiet yet pivotal role in shaping and supporting this ongoing creative journey.



New Exclusive Partnership with MYWAM Specialized Pediatric Mobility Support

BY **SOFIA KANTOUNATAKI**

Production & Management Engineer, MSc Department of Medical Equipment Exports

Our company is taking another important step in the field of enriching our range by announcing a new exclusive partnership with MYWAM, an internationally recognized company specializing in children's wheelchairs and mobility aids.

MYWAM is renowned for its innovative design, top-quality manufacturing,

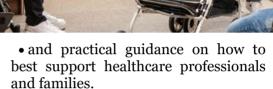
and deep commitment to meeting the needs of children with mobility challenges. Through this collaboration, we significantly enrich our product portfolio with solutions that combine ergonomics, functionality, and — above all — a human-centered approach.

Expert Training at Our Facilities
As part of the launch of our collaboration, we had the pleasure of welcoming
MYWAM's product experts to our
headquarters for a comprehensive

training program with our staff.

The sessions included:

- a detailed overview of MYWAM's full product range,
- technical features and customization options of each model,



The knowledge exchange with MY-WAM's expert team was an invaluable experience, equipping our personnel with the tools to deliver tailored solutions that truly meet the needs of children and their caregivers.

Together, we are building a future for everyone.

This partnership reflects our ongoing commitment to **expanding access to innovative assistive solutions** and **enhancing the quality of care** we provide.

Driven by quality and compassion, we continue to invest in collaborations that truly make a difference.

MOBIAK proudly supports the Underwater Finswimming Division of the Nautical Club of Chania once again this year!

BY **ELENI CHRISTODOULAKI** Information Technology & Telecommunications MSc Marketing - Graphics Department

With consistency, pride, and a deep sense of responsibility toward the local community, MOBIAK continues its strong support this year for the Under-

water Finswimming Division of the Nautical Club of Chania, actively contributing to the development of sports and young people.

The athletes and coaches of the Division give their best every single day, both in and out of the pool, embodying the values of integrity, strength, and competitiveness that healthy sportsmanship represents. MOBIAK, true to its values and its vision for a better, people-centered future, stands firmly by their side offering not only material but above all, moral

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support.

The company's relationship with sports is not incidental. On the contrary, it is a timeless value expressed through corporate social responsibility actions, as well as through the personal journey of Mr. Svourakis, owner of MOBIAK and a former swimmer himself. His own experience in the swimming lanes has instilled in him a strong belief in the power of sports to shape character, cultivate the spir-

it of effort and teamwork, and inspire children and young people.

With an eye toward the future and unwavering dedication to its values, MOBIAK continues to invest in sports and in the local community—actively standing by every new endeavor that deserves our collective support.

We wish the best of success to all the young athletes and coaches of the Nautical Club of Chania!

We are proud to stand by your side!

MOBIAK press

MOBIAK SA brings its signature touch of safety to this year's **Street Food Festival!**



BY **DIMITRA PAPADAKI** Banking, Finance & Financial Technology MSc. Accounting Department

MOBIAK S.A., one of the most prominent and rapidly growing industrial and commercial groups in Greece in the fields of fire safety, medical gases, and healthcare equipment, successfully participated in the Chania Street Food Festival 2025.

With a strong sense of responsibility and a commitment to safety, MOBIAK made a significant contribution to this year's event by providing fire extinguishers to meet the fire safety needs of the festival, thereby enhancing the protection of both participants and visitors.

The festival, held over the weekend of May 24–26 at the

Chania National Stadium, was a major celebration of flavors, culture, and social engagement, attracting thousands of visitors from across Crete and other regions of Greece.

MOBIAK's presence at the festival extended beyond simple brand promotion. Company representatives attended the event and enjoyed many of the festival's culinary delights. This experience served as a valuable opportunity for outreach, through which the company

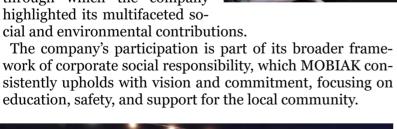
education, safety, and support for the local community.



company reaffirmed its strong ties to the local community and the cultural identity of Crete, recognizing the role a business can play in enhancing social cohesion.

Finally, the company's participation was not solely business-oriented. On the contrary, it highlighted the identity of a modern, responsible, and human-centric enterprise that combines innovation and expertise with social contribution and respect for people.

With passion, professionalism, and humanity, MO-BIAK continues to lead the way not only in the field of commerce and industry but also in the realm of social responsibility.







MOBIAK Press

MOBIAK AS GRAND SPONSOR **OF THE 16TH CHANIA CIRCUIT 2025**

Supporting Cultural Heritage and the History of Motoring!



BY ELENI CHRISTODOULAKI Information Technology & Telecommunications MSc Marketing - Graphics Department

MOBIAK SA continues to support events that promote the love for vintage vehicles and the preservation of our cultural heritage.

The 16th Historic Circuit, organized by the Association of Classic Car Owners of Crete (SIPAK), made a grand return, once again reminding us why classic cars never lose their charm!

As noted by SIPAK President Eleftheria Bikaki, the 30 crews that participated in this historic circuit came from Chania, Rethymno, and Athens proving once again the broad participation and strong interest in the event.

Mrs. Bikaki expressed her heartfelt thanks to the event's Grand Sponsor, MOBIAK, for its support, as well as to the Chania Traffic Police for the traffic arrangements that ensured the rally was conducted safely and smoothly.

Dozens of impressive, well-preserved historic vehicles took part in the rally - an event that has evolved into a celebration of automotive tradition.

The legendary "beauties" of the road roared through the streets of the city, reviving the 1971 Chania circuit and offering the public an unforgettable spectacle, filled with "living" memories from the golden era of motoring.

MOBIAK SA remains committed to supporting such events that foster a passion for vintage treasures and the protection of our cultural legacy.















Ιστορικό Σιρκουί Χανίων

MOBIAK press

MOBIAK LEADS ENVIRONMENTAL ACTION AT KATHIANA STADIUM









Through its ongoing initiatives, MOBIAK reaffirms its commitment to promoting Corporate Social Responsibility, with environmental protection remaining one of its core goals.

On Thursday, April 10, 2025, a successful tree-planting event was held at the Kathiana Stadium in Akrotiri. The initiative was organized by MOBIAK S.A. in collaboration with the Department of Environment and Greenery of the Municipality of Chania and the Kounoupidiana High School, as part of a new environmental protection campaign.

Enthusiastic and engaged students from the third grade of Kounoupidiana High School participated in planting cypress trees, carob trees, oleanders, and other plants, actively contributing to the improvement of the local ecosystem and the enhancement of the stadium's surrounding environment.

This action had a remarkable impact—not only by strengthening the sustainability of the natural environment but also by offering students a unique opportunity to understand the importance of environmental protection and to take action for the future of their community.

Through such actions, MOBIAK continues to demonstrate its dedication to advancing Corporate Social Responsibility, with environmental stewardship at the heart of its mission.

"We extend our heartfelt thanks to the Mayor of Chania, Mr. Panagiotis Simandirakis, the Deputy Mayor Mr. Stylianos Michailakis, the Department of Environment and Greenery of the Municipality of Chania, Mr. Emmanouil Tzanakis, Principal of Kounoupidiana High School, the school's administration, and Kyriakakis Tours travel agency for their excellent cooperation and support of this important initiative."









Educational Visits of Students to MOBIAK!



Visit of the Faculty of Production Engineering and Management of the Technical University of Crete

BY **ELENI CHRISTODOULAKI**

Information Technology & Telecommunications MSc Marketing - Graphics Department

School of Production Engineering and Management of the Technical University of Crete

On Friday, May 23, 2025, a group of third-year students from the School of Production Engineering and Management of the Technical University of Crete visited the modern facilities of MOBIAK in Chania. The visit was organized within the framework of the course "Production Technology II," initiated by the course instructors and the Student Association of the School.

Company executives welcomed the students and provided them with insights into the company's history and activities. A guided tour of the facilities followed, giving students the opportunity to observe not only the production process but also the full supply chain model from sourcing raw materials to marketing the final product. Special emphasis was placed on the company's production expansion abroad, and on the development of a global distribution and commercial



Photo during the visit of the SAEK school of Chania to MOBIAK facilities

network in more than 110 countries, employing numerous Production and Management Engineers from the Technical University of Crete.

More specifically, students observed the following processes in real-time:

- Refillable cylinders (for fire extinguishers, medical, and industrial gases) from MOBIAK's proprietary production line abroad.
- Refilling procedures, separated by country of delivery in accordance with national legislation and safety regulations.
- Storage, classification, coding, and distribution of the final product.
- The certification process per country, which is considered the most complex aspect of the production cycle.

The students were accompanied by Dr. Nektarios Chairetis, Dr. Polychronis Spanoudakis, and Dr. Georgia Andrianaki from the School.

School of SAEK Chania, specializing in "Security Personnel for People and Infrastructure Protection"

On Friday, January 17, 2025, a highly significant visit took place at MOBIAK's headquarters by Professor Mr. Artemios Koutsavtakis and the students of SAEK Chania, specializing in "Security Personnel for People and Infrastructure Protection."

The visit was part of the educational program of the specialization and aimed to enhance both the theoretical knowledge and practical training of the students in the critical field of security.

Through direct interaction with MOBIAK's specialized staff and observation of the applied methods used to safe-guard personnel and facilities, students had the opportunity to gain valuable experience, deepen their understanding of technical procedures, and witness the importance of proactive and structured security in a modern, internationally recognized business environment.

MOBIAK, staying true to its philosophy of social responsibility and active support for the younger generation, encourages initiatives that connect education with the real job market. Through such actions, it strengthens the link between vocational schools and the productive sector, significantly contributing to social progress and the professional development of future industry professionals.

A LIFE JOURNEY Through Boxing

With MOBIAK, my trusted partner





Founder and Head of Chania BoxFit Club – M. Sarikakis Boxing Team

Manolis Sarikakis, born in Chania, Crete, is a distinguished figure in the world of combat sports in Greece. With a long-standing career as an athlete, coach, boxing referee, and professional in VIP security services, he has devoted his life to promoting boxing and supporting the local community.

From his earliest steps, alongside his father, Stelios Sarikakis, boxing became a way of life. Under the guidance of the late Georgios Mallios, known as the "Teacher of Teachers," and through active participation in various combat sports, he began competing at the age of 12. His achievements include medals in national and international festivals, global events, and significant victories in professional boxing rings.

In 2018, he won the gold medal at the 3rd World Martial Arts Championship in Serres. His dynamic comeback in 2022, after a four-year hiatus due to health issues, was marked by

a stunning knockout victory for the W.F.M.A. title. A year later, in 2024, he triumphed once again in a professional boxing match at "Scorpion – Prive Boxing," winning by technical knockout.

As the founder and head of "Chania BoxFit Club – M. Sarikakis Boxing Team," he has built a space for athletic development and training. The club serves not only as a





MOBIAK press

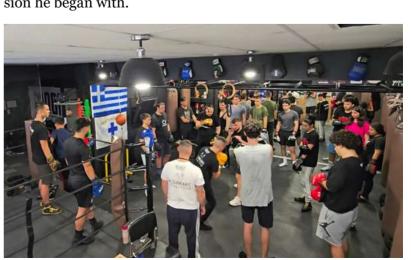
competitive outlet but also as a hub of social contribution. It organizes international boxing camps, bringing renowned athletes such as champion Alexandros Tsanikidis, Thodoris Ritzakis, Pavlos Tsagkrakos, and many others to Chania for seminars. It also actively participates in charitable initiatives, most recently providing food donations to the Special Education School KAPNK, the Soup Kitchen of the Chania Metropolis, and ELEPAP Chania.

A constant and invaluable ally throughout this journey has been MOBIAK, and especially its President, Mr. Manolis Svourakis. From Manolis Sarikakis' early days as an athlete to the establishment of his boxing club, MOBIAK has been a pillar of support. Their ongoing, long-term, and tangible backing covers essential needs and strengthens the efforts of Sarikakis and his team to promote boxing and healthy sportsmanship in Chania.

Alongside his athletic endeavors, Manolis Sarikakis also stands out in the field of high-profile security, with experience escorting politicians, artists, and business figures. With dignity and composure, he has handled challenging situations — most recently, preventing an attack on an elderly woman in his community.

Manolis Sarikakis is not just an athlete, he is a model of integrity, service, and determination. With the steady support of partners like MOBIAK, he continues tirelessly to inspire, lead, and serve both boxing and society with the same passion he began with.





MOBIAK press

Controlled Fire Fighting Test Area at MOBIAK's Central Facilities!

BY JOHN GKIOUMES

Environmental engineer Head of Quality Assurance Department of Firefighting Equipment

As part of its ongoing commitment to development, innovation, and the enhancement of quality and reliability, MOBIAK has established a modern, fully equipped controlled testing area at its central facilities in Chania, Greece.

This significant investment strengthens the company's long-standing technical expertise and plays a crucial role in ensuring the quality of its fire protection products and systems, both in the Greek and international markets.

The area represents an important investment in quality, innovation, and know-how, which are core values of MOBIAK. Within this controlled space, tests are conducted for:

- Fire Extinguishers
- Automatic Fire Suppression Systems
- Fire Detection Systems
- Fire Safety Products

Quality, Safety & Reliability

Every new piece of fire-fighting equipment or suppression system is thoroughly tested before entering the market, ensuring top performance, reliability, and compliance with international standards.

Innovation

MOBIAK now has the capability to test new technologies, enhance existing products, and consistently advance its fire protection solutions.

Training

This space can also be used for training purposes, offering realistic fire suppression exercises — both internally and for MOBIAK's clients and partners.

Faster Product & System Development

Immediate product testing and evaluation allow MOBIAK to accelerate development cycles and bring new solutions to market faster, without compromising on quality or innovation.





Building Trust with Partners

MOBIAK offers its partners increased transparency and technical assurance for every product that bears its name.

Special mention should be made of the demanding suppression tests conducted last November in this facility, as part of the certification process for the DIAS Commercial Kitchen Fire Suppression System.

These tests are noteworthy because the certification body (ANPI), which undertook the project, was unable to conduct the tests at its own facilities in Belgium. The reason? It could not simulate the specific appliances and fire sources required by MOBIAK to represent the full range of professional kitchen equipment found in both Greek and international markets.

These appliances were ultimately designed and built by MOBIAK's Technical Department in order to carry out the successful fire suppression tests.

In conclusion, this initiative reflects MOBIAK's unwavering commitment to delivering highly reliable, technologically advanced, and completely safe products, systems, and services.







425 position

In the 500 most profitable Greek companies

48 Years

Experience



110 Countries

Export activity



5 Areas

of activity



70 Kilos

Plastic lids Recycled plastic lids



252 Persons

Human resources

 $29.300\;\mathsf{sq.m.}$

Total Building Facilities

 $86.000\,\mathrm{sq.m.}$

Total area Surface area (Field)



CORPORATE SOCIAL RESPONSIBILITY

- The Director, Mr. Georgios Mastrantonakis, and all members of our Department feel obliged to express our heartfelt thanks for your voluntary and generous donation of six (6) chairs (three (3) office chairs and three (3) visitor chairs) to meet the needs of the Passport Office of the Chania Police Directorate, significantly contributing to our work.
- We extend our warm thanks to Mr. Emmanouil Svourakis and his company, MOBIAK S.A., for their substantial assistance in the free maintenance and refilling of fire extinguishers and oxygen cylinders for the Chania Branch of the Hellenic Red Cross. On behalf of the Board of Directors, the President of the Chania Branch of HRC, Stelios Kalaitzakis.
- We sincerely thank you for your positive response to every one of our requests. We deeply appreciate your support and, above all, your trust in our mission. Mr. Kostas Giannopoulos, President of the Board of the Organization "The Smile of the Child."
- Dear Ms. Svouraki and respected representatives of MO-BIAK

On behalf of the 3rd Special Primary School of Chania its students, parents, and staff we express our sincere gratitude for your generous sponsorship of an electric pedaling device. Your contribution makes a meaningful difference in our children's daily lives and gives us strength to continue our work.

- The Parents and Guardians Association of the 8th Primary School of Ampelokipoi, Thessaloniki, wishes to express its heartfelt gratitude for your generous donation. Your contribution, through sponsorship or donations, is an invaluable support to our educational community.
- The Board of the Splantzia Soup Kitchen wishes once again to express its gratitude for your unwavering support and continued assistance. This Easter, we again received your monetary donation, which is of great help to us. A big thank you may you have health, joy, happiness, and progress in your business.
- The Parents and Guardians Association of the 6th and 20th Kindergarten and Primary Schools would like to express their warmest thanks to MOBIAK S.A. for its generous contribution to our raffle.

Your support is not only an act of generosity but also a sign of social responsibility, giving us the strength to carry on our work. We highly appreciate your contribution and wish you continued success.

• The Cultural Association of Vryses Apokoronas expresses its deep gratitude to MOBIAK S.A. for the invaluable donation of a second defibrillator to our area. This sponsorship is not merely a generous gesture but a vital link in the chain of life-saving support. Thank you from the bottom of our hearts for your trust and support.

- The President and members of the Board of the 2nd Gymnasium of Ierapetra wish to thank MOBIAK S.A. and Mr. Emmanouil Svourakis for their immediate response to our request and their generous support.
- The President and the Board of the Employees' Union of O.A.K. S.A. wish to thank you for your company's sponsorship during our organization's New Year's cake-cutting event, held on Friday, February 21, 2025. We thank you and wish you a year full of creativity and health.
- The Weightlifting Department of A.O. Kydon would like to thank MOBIAK S.A. for its generous sponsorship, which supports our athletes in achieving their goals this year. We especially thank Mr. Emmanouil Svourakis, who has supported us with care for the third consecutive year. It is our honor that the efforts of the Weightlifting Depart-

It is our honor that the efforts of the Weightlifting Department throughout the season will once again be supported by MOBIAK S.A.

- The Teaching Staff of Gerani Kindergarten wishes to sincerely thank the Administration and Mr. Emmanouil Svourakis for MOBIAK's donation to our kindergarten.
- The Parents and Guardians Association of the 2nd Primary School and Kindergarten of Kounoupidiana expresses its sincere thanks for your generous donation of two raffle prizes during our school year's end celebration. Your contribution greatly contributed to the event's success and created a joyful atmosphere for children and parents alike. Your act demonstrates your social sensitivity and support for the educational community. We truly value businesses like yours that actively support education and children.
- Dear Sir/Madam,

With this letter, the Board of Directors and the members of S.I.P.A.K. wish to extend our heartfelt gratitude to MO-BIAK for your valuable support as the Grand Sponsor of the 16th Historic Circuit of Chania. Your contribution was pivotal to the success of the event and helped promote the cultural heritage of historical vehicles on both local and broader levels.

Your support demonstrates your commitment to cultural and social initiatives. We look forward to continued collaboration in the future.

Sincerely,

The Board of S.I.P.A.K.

• The President and Board of the Chania Nautical Club wish to express their sincere thanks to MOBIAK for again supporting our Finswimming Department and our club in general by covering the inspection and maintenance of the sports equipment used in underwater events. Your contribution is invaluable and inspires us to reach even higher goals. We wish you continued health and success in your personal and professional endeavors.

• The Parents and Guardians Association of Pazinos Primary School would like to thank your company, and especially Mr. Emmanouil Svourakis, for your sponsorship of our school raffle. Your contribution is highly appreciated by the entire school community.

www.mobiak.com

- The Teaching Staff of Sternes Kindergarten would like to sincerely thank the Administration and Mr. Emmanouil Svourakis for MOBIAK's donation to our kindergarten.
- The Board of Directors of the Chania Municipal Nursing Home would like to thank MOBIAK and Mr. Emmanouil Svourakis personally for their contribution to the Home.
- The Board of the Cultural Association of Parigoria "Agia Sophia" expresses warm thanks to all who participated in and supported the "Cutting of the New Year's Cake" held on Sunday, February 23, at "ZYGOS" Entertainment Center. Grand Sponsors: Joy Machine, Loca Cafe, Yamaha Pervolorakis, Choudalakis Jewelry Lab, Peratsakis Leonidas, Pissadakis Filippos, Chrysoshoreiko Kyriaki, and many more. MOBIAK was among the contributing businesses.
- This support greatly contributed to the success of the event and the strengthening of our Association. We also extend heartfelt thanks to the members who helped organize the event, the friends who attended, and the Parish and Church Council of Agia Sophia for their unwavering support.
- Mr. Manolis Sarikakis, head of the "Chania BOX Fit Club" and the "M. Sarikakis Boxing Team," expresses sincere thanks to MOBIAK and its President, Mr. Emmanouil Svourakis, for their consistent and invaluable support of our club's mission and needs. Your trust and continuous contribution are fundamental to our progress and inspire us to pursue the development of sports and boxing in our region.
- The Parents and Guardians Association of the 2nd Primary School and Kindergarten of Kounoupidiana would like to express its sincere thanks for your generous contribution of two raffle prizes during our year-end celebration. Your gesture significantly supported the success of the event and created a wonderful atmosphere for students and families. Your action reflects your social awareness and support for education.
- On behalf of the Cultural and Athletic Association of Douliana, we warmly thank you for sponsoring two fire extinguishers. Your contribution is vital in our efforts to enhance fire safety and protect our local community.
- The Group for UNESCO of Piraeus & Islands expresses its heartfelt thanks to MOBIAK for its continuous and valuable support of our social work. Thanks to their help, we are able to offer more where there is need. Together, we make a difference!

Reward Partner

BY SOPHIA PSYLLAKI

El. Engineer & Computer Engineer Head of Sales Department for Firefighting Equipment of Greece

PYRO **SOS BARBAS** is a recognized company in accordance with JMD 618/43/05 and certified under ISO 9001:2015, headquartered in Larissa with a branch in Leptokarya, Pieria.

The company's fleet consists of 7 trucks, ensuring optimal, fast, and efficient service to meet the needs of its customers.

PYRO SOS BARBAS operates in the following sectors:

- Sale of fire protection equipment (portable fire extinguishers, fire hose cabinets, fire-resistant doors, fire pump systems, fixed fire suppression systems CO2, NOVEC, INERGEN (IG 541), FM200, F CLASS, AEROSOL, etc.).
- Maintenance refilling re-inspection hydraulic testing of portable fire extinguishers and fixed suppression system cylinders.
- Sale of fire detection products and emergency lighting fixtures.
- Installation of automatic fire detection and suppression systems.
- Personal protective equipment (PPE), construction site equipment, parking products, and road signage.

Thanks to its flexibility, the company is able to supply products throughout Greece and provide services with its own technical staff in the regions of Larissa, Karditsa, Trikala, Magnesia, Pieria, Kozani, Imathia, Grevena, Thessaloniki, Fthiotida, and Viotia.

During the maintenance and refilling of fire extinguishers, **PYRO SOS BARBAS**:

- Uses solid, non-flexible plastic rings around the extinguisher valve, as strictly required by legislation.
- Thus, it demonstrably assures the customer that the fire extinguisher has been properly opened and serviced in full compliance with all legal procedures, ensuring reliable operation in case of emergency.

PYRO SOS BARBAS:

- Is a "Recognized Company for the Periodic Inspection, Maintenance, and Refilling of Fire Extinguishers".
- Employs a "Certified Person for Periodic Inspection, Maintenance, and Refilling of Fire Extinguishers", as required by JMD 618/43/05.
- Is certified under **ISO 9001:2015**, by the accredited body **EBE-TAM**.
- Holds a **Technician Certification** in accordance with **Fluorinated Greenhouse Gases Regulation 517/2014**.
- Has its own **Hydraulic Testing Laboratory for Low-Pressure Fire Extinguishers**.
- Operates an In-House Refilling Laboratory for High-Pressure Cylinders.
- Issues **Certified Declarations of Conformity** for submission to the Hellenic Fire Service.

Since 1985, we have been providing our expertise to ensure your safety.



Head Office:

Ioanninon 94 - Larissa, ZIP Code 412 22 (Near Fire Department)

Branch:

I.Metaxa 49-Leptokarya, Pieria Contact Numbers: 2410 256136, 2410 624450

Dear Mr. Barba family,
We would like to take this
opportunity to thank you for the
excellent cooperation we have had
over the years and to reward you
with products worth a total of €500.

500€